



Fall 2020

Enrollment Management Strategic Plan Key Performance Indicators: Current Trends and Progress on Indicators

Purpose of Presentation

1. Enrollment Management key performance indicators presented in an effort to measure the quality of IUPUI's performance and assist in developing performance goals and strategies:
2. Provide data update on all components of IUPUI's Enrollment Management Key Performance Indicators: Current Trends and Progress on Indicators
3. Determine the conclusions which should be drawn from the data as a basis for subsequent action discussions



Key Performance Indicators and the Strategic Planning Process

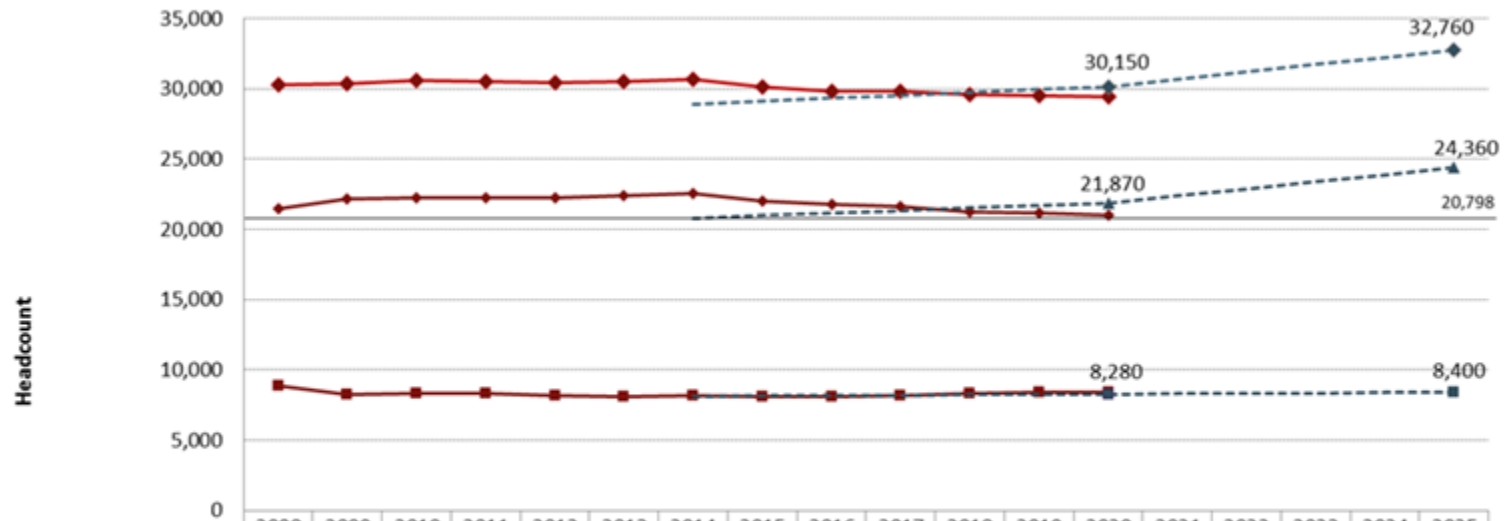
1. Reflect various components of the institution's strategic goals and are essentially what will be used to monitor the institution's progress and determine its success.
2. The appropriateness of each measure is commonly determined by a committee and may depend largely on what data are already available.
3. Goals and strategies articulate how the institution will achieve its vision and measures of performance will provide an indication of the progress the institution is making towards reaching those goals.
4. KPIs measure the quality of an organization's performance and assist in developing performance goals and strategies.



– Adapted from adapted from Hanover University Press, 2010, www.hanoverresearch.com
Key Performance Indicators for Administrative Support Units

Heads and Credit Metrics

IUPUI-All campuses
Campus Enrollment

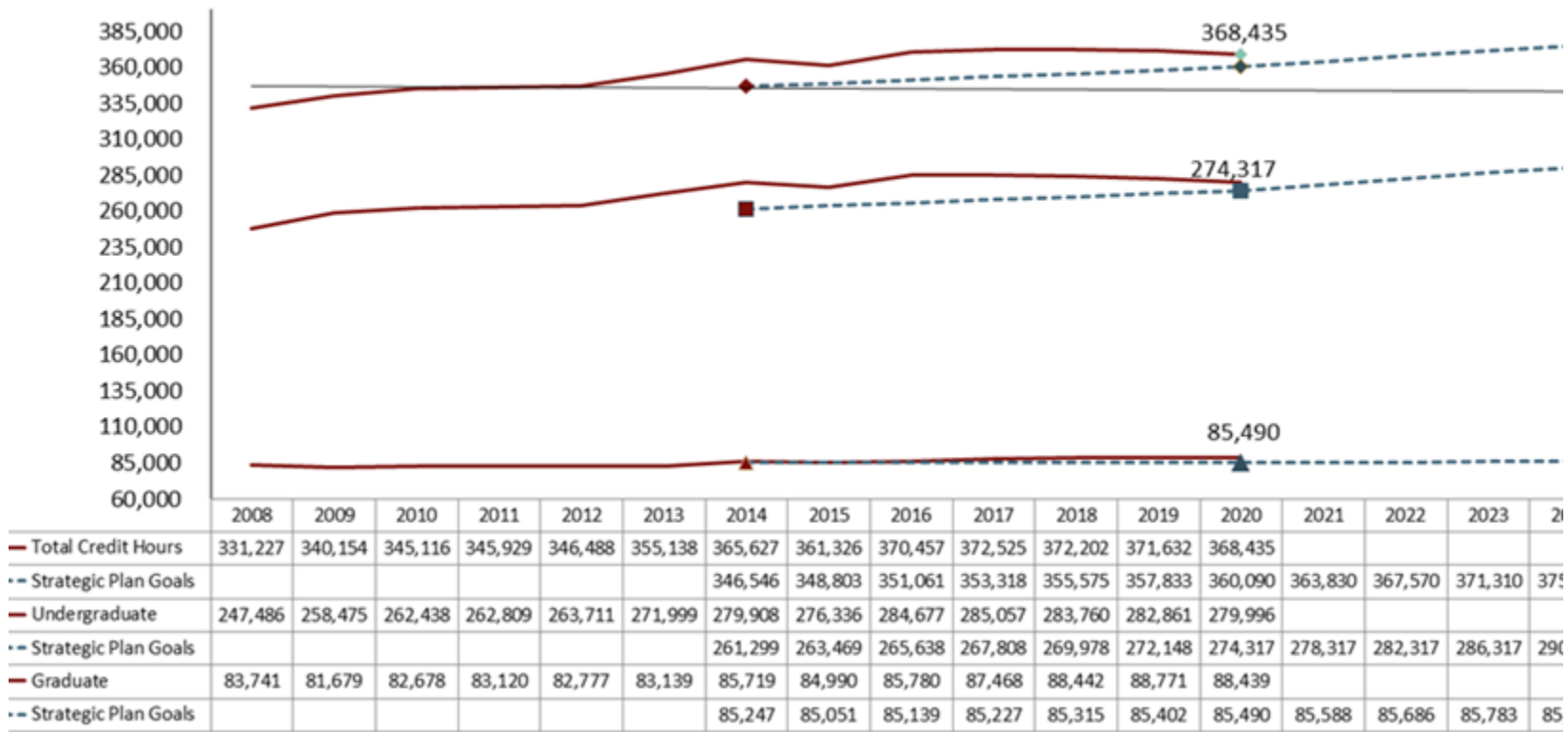


| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ◆ Total Enrollment | 30,300 | 30,383 | 30,566 | 30,530 | 30,451 | 30,488 | 30,690 | 30,105 | 29,804 | 29,791 | 29,579 | 29,537 | 29,390 | | | | | |
| --- Strategic Plan Goals | | | | | | | 28,907 | 29,114 | 29,321 | 29,528 | 29,735 | 29,942 | 30,150 | 30,672 | 31,194 | 31,716 | 32,238 | 32,760 |
| ◆ Undergraduate Enrollment | 21,42 | 22,11 | 22,24 | 22,23 | 22,27 | 22,40 | 22,52 | 21,98 | 21,74 | 21,61 | 21,24 | 21,17 | 20,96 | | | | | |
| --- Strategic Plan Goals | | | | | | | 20,798 | 20,977 | 21,155 | 21,334 | 21,513 | 21,692 | 21,870 | 22,368 | 22,866 | 23,364 | 23,862 | 24,360 |
| ◆ Graduate/Prof Enrollment | 8,877 | 8,264 | 8,321 | 8,294 | 8,180 | 8,079 | 8,165 | 8,120 | 8,056 | 8,181 | 8,333 | 8,364 | 8,424 | | | | | |
| --- Strategic Plan Goals | | | | | | | 8109 | 8138 | 8166 | 8195 | 8223 | 8252 | 8280 | 8304 | 8328 | 8352 | 8376 | 8400 |

* Includes degree seeking and non-degree students

Heads and Credit Metrics

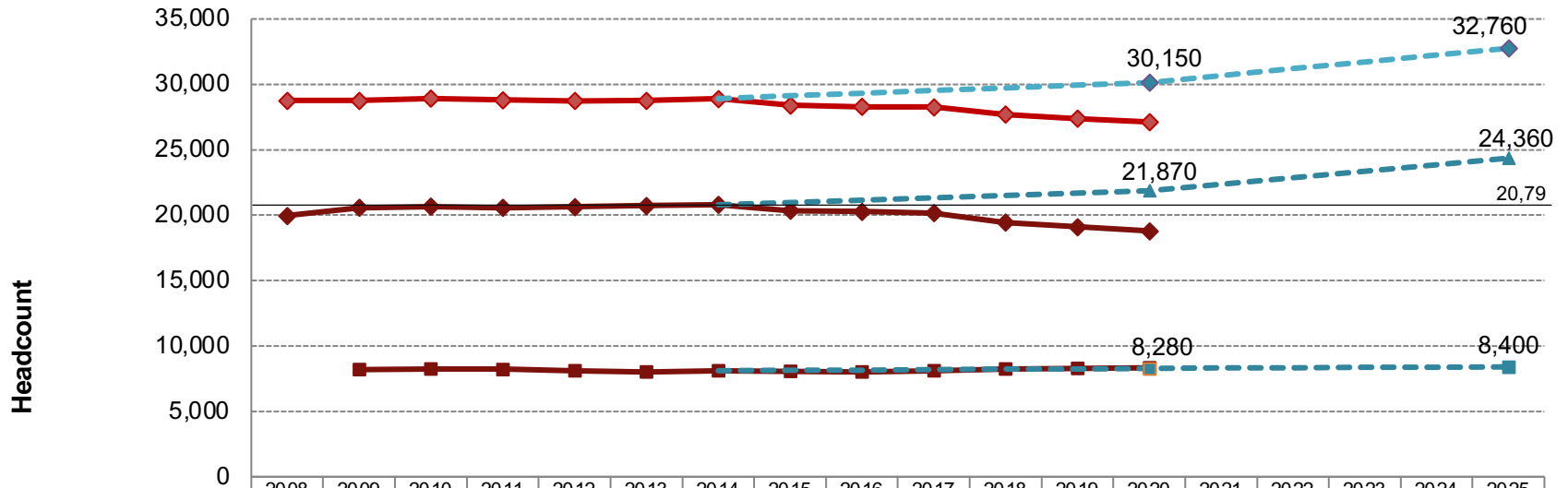
IUPUI- All Campuses
Campus Credit Hours



* Includes degree seeking and non-degree students

Heads and Credit Metrics

IUPUI-Indianapolis
Campus Enrollment

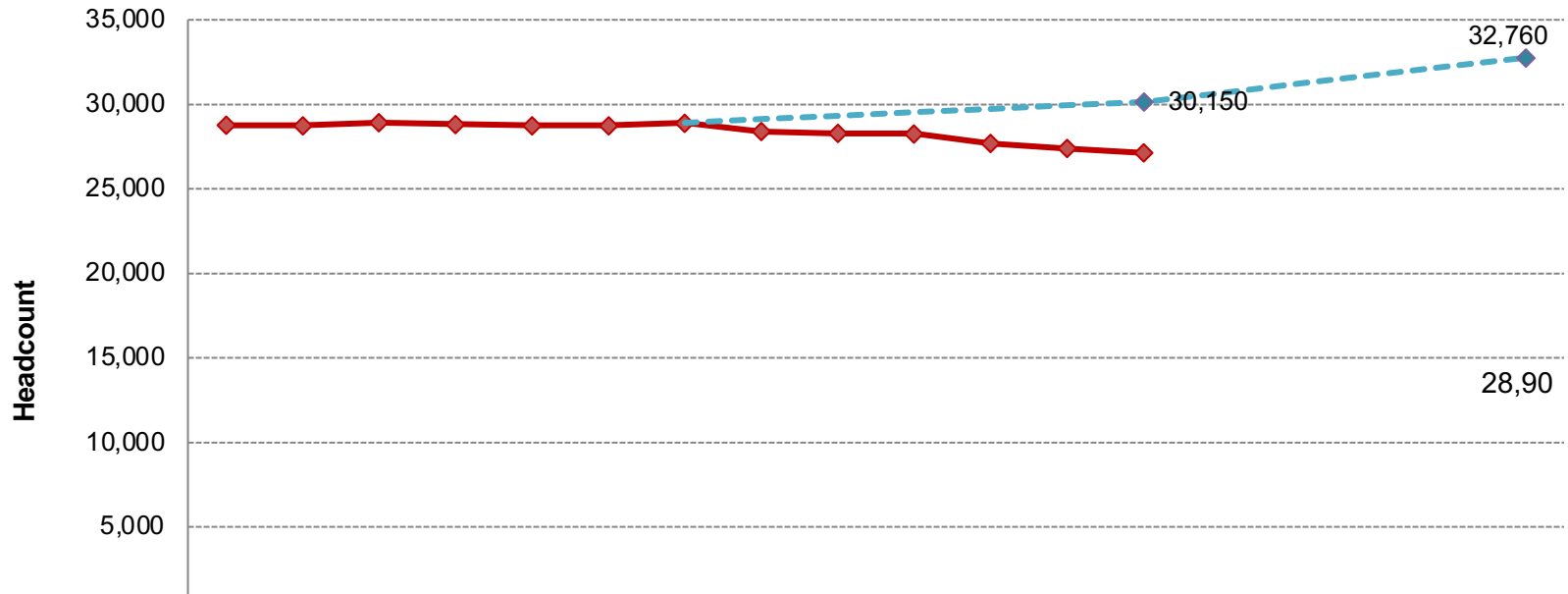


| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ◆ Total Enrollment | 28,772 | 28,756 | 28,915 | 28,815 | 28,750 | 28,756 | 28,907 | 28,403 | 28,284 | 28,270 | 27,698 | 27,384 | 27,127 | | | | | |
| --- Strategic Plan Goals | | | | | | | 28,907 | 29,114 | 29,321 | 29,528 | 29,735 | 29,942 | 30,150 | 30,672 | 31,194 | 31,716 | 32,238 | 32,760 |
| ◆ Undergraduate Enrollment | 19970 | 20564 | 20664 | 20580 | 20631 | 20738 | 20798 | 20334 | 20273 | 20,156 | 19,442 | 19,098 | 18,796 | | | | | |
| --- Strategic Plan Goals | | | | | | | 20,798 | 20,977 | 21,155 | 21,334 | 21,513 | 21,692 | 21,870 | 22,368 | 22,866 | 23,364 | 23,862 | 24,360 |
| ■ Graduate/Prof Enrollment | | 8192 | 8251 | 8235 | 8119 | 8018 | 8109 | 8069 | 8011 | 8,114 | 8,256 | 8,286 | 8,331 | | | | | |
| --- Strategic Plan Goals | | | | | | | 8109 | 8138 | 8166 | 8195 | 8223 | 8252 | 8280 | 8304 | 8328 | 8352 | 8376 | 8400 |

* Includes degree seeking and non-degree students

Heads and Credit Metrics

IUPUI-Indianapolis
Campus Total Enrollment

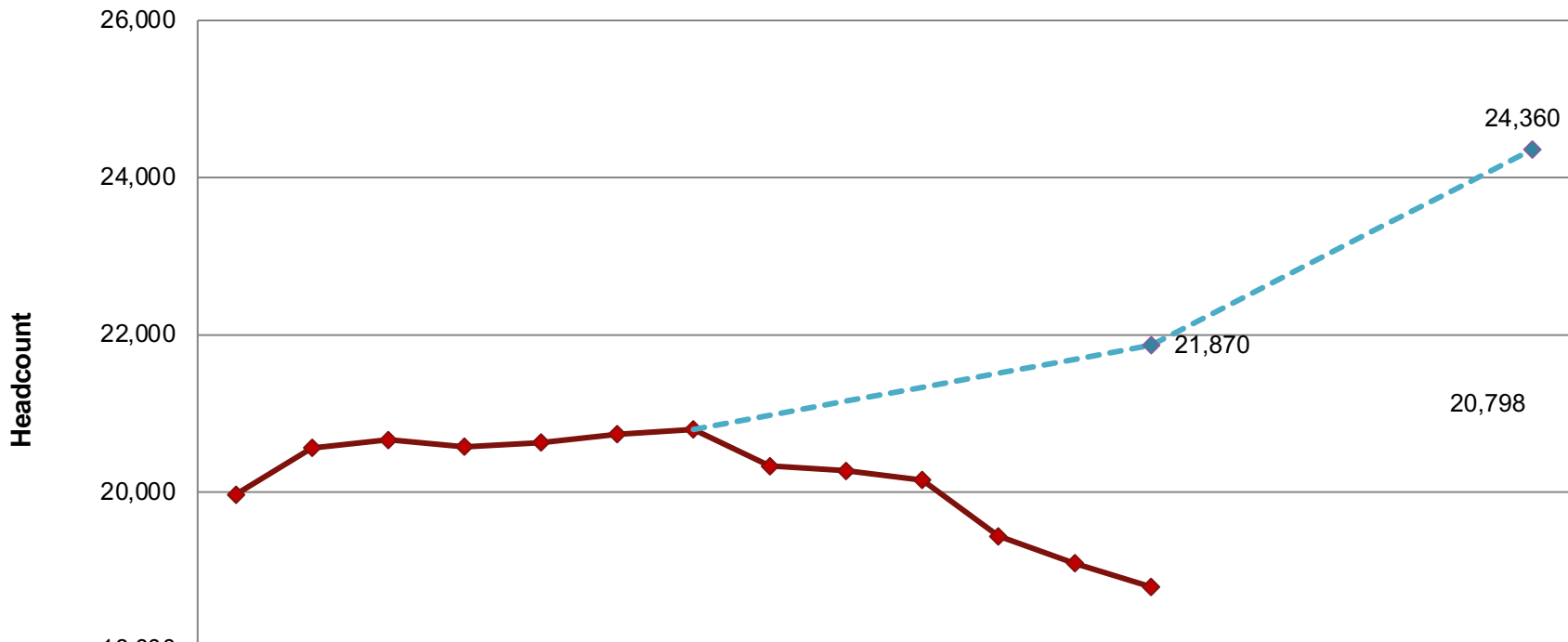


| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Actual | 28,772 | 28,756 | 28,915 | 28,815 | 28,750 | 28,756 | 28,907 | 28,403 | 28,284 | 28,270 | 27,698 | 27,384 | 27,127 | | | | | |
| Strategic Plan Goals | | | | | | | 28,907 | 29,114 | 29,321 | 29,528 | 29,735 | 29,942 | 30,150 | 30,672 | 31,194 | 31,716 | 32,238 | 32,760 |

* Includes degree seeking and non-degree students

Heads and Credit Metrics

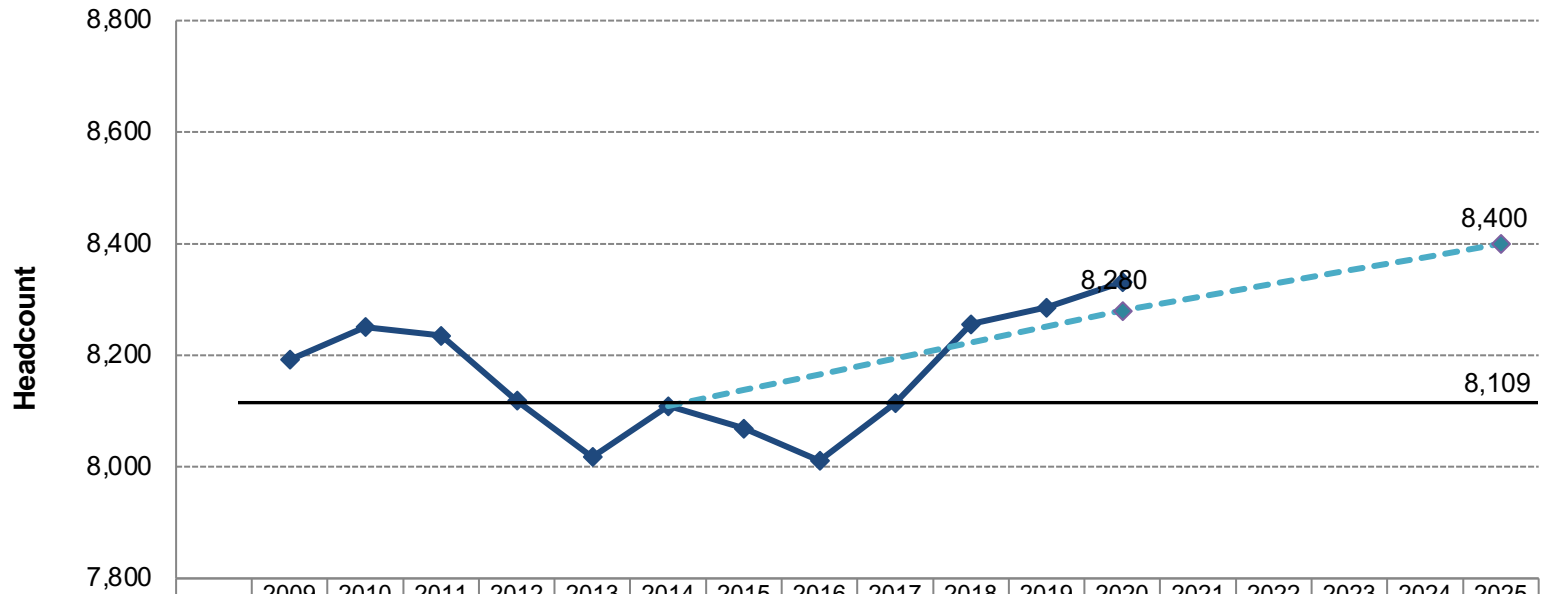
IUPUI-Indianapolis
Undergraduate Enrollment



* Includes degree seeking and non-degree students

Heads and Credit Metrics

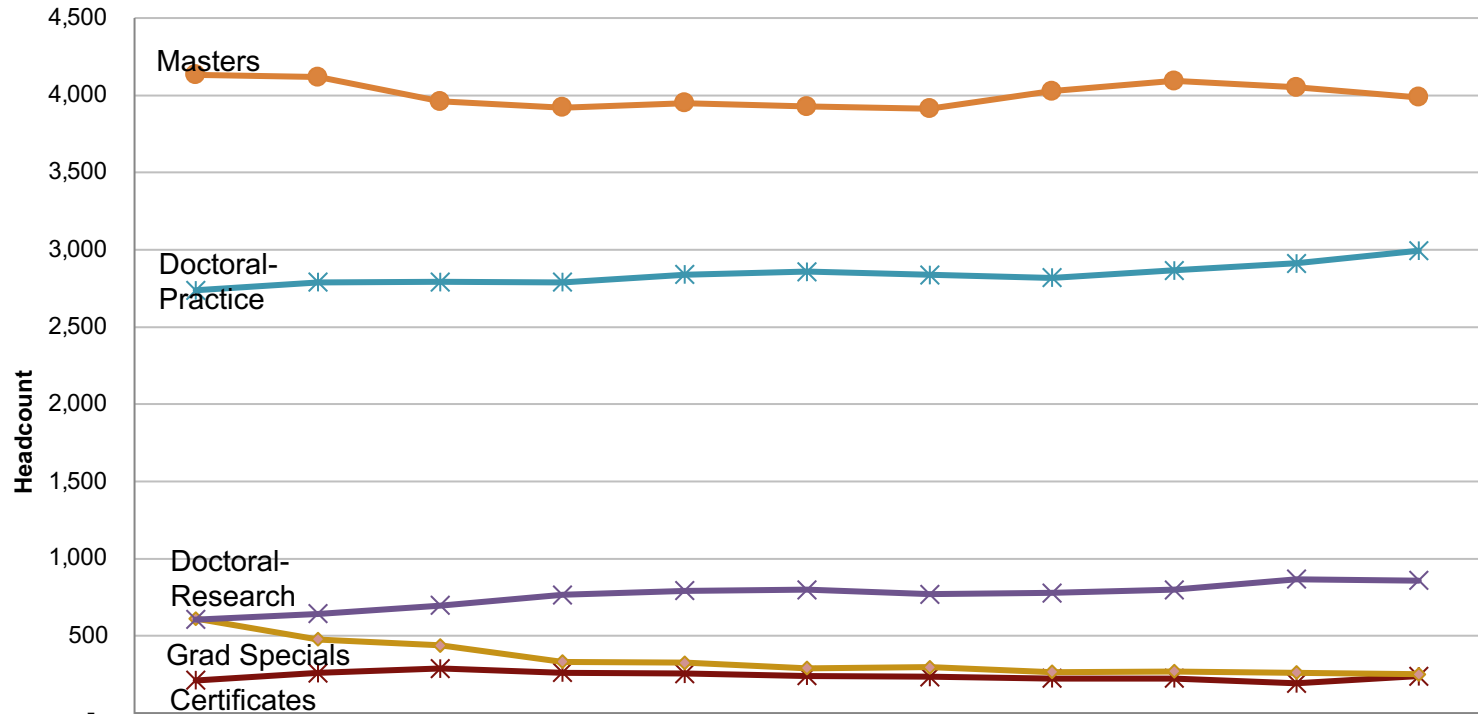
IUPUI-Indianapolis
Graduate/Professional Enrollment



* Includes degree seeking and non-degree students

Heads and Credit Metrics

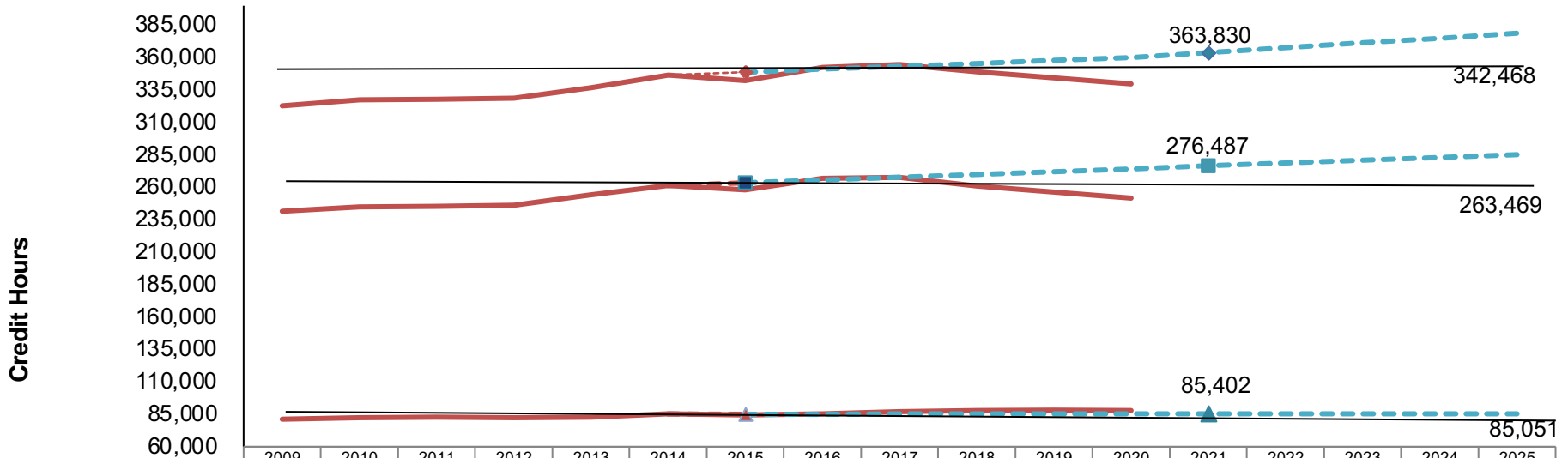
IUPUI-Indianapolis
Graduate Enrollment



| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| —●— Masters | 4,132 | 4,117 | 3,960 | 3,921 | 3,950 | 3,926 | 3,913 | 4,026 | 4,093 | 4,051 | 3,986 |
| —*— Certificate | 214 | 260 | 290 | 263 | 257 | 242 | 236 | 226 | 225 | 194 | 239 |
| —◇— Grad Specials | 613 | 478 | 439 | 334 | 326 | 291 | 298 | 266 | 272 | 262 | 253 |
| —×— Doctoral-Research | 606 | 643 | 697 | 766 | 793 | 800 | 771 | 778 | 799 | 867 | 859 |
| —*— Doctoral-Practice | 2,738 | 2,790 | 2,792 | 2,789 | 2,839 | 2,859 | 2,838 | 2,818 | 2,867 | 2,912 | 2,994 |

Heads and Credit Metrics

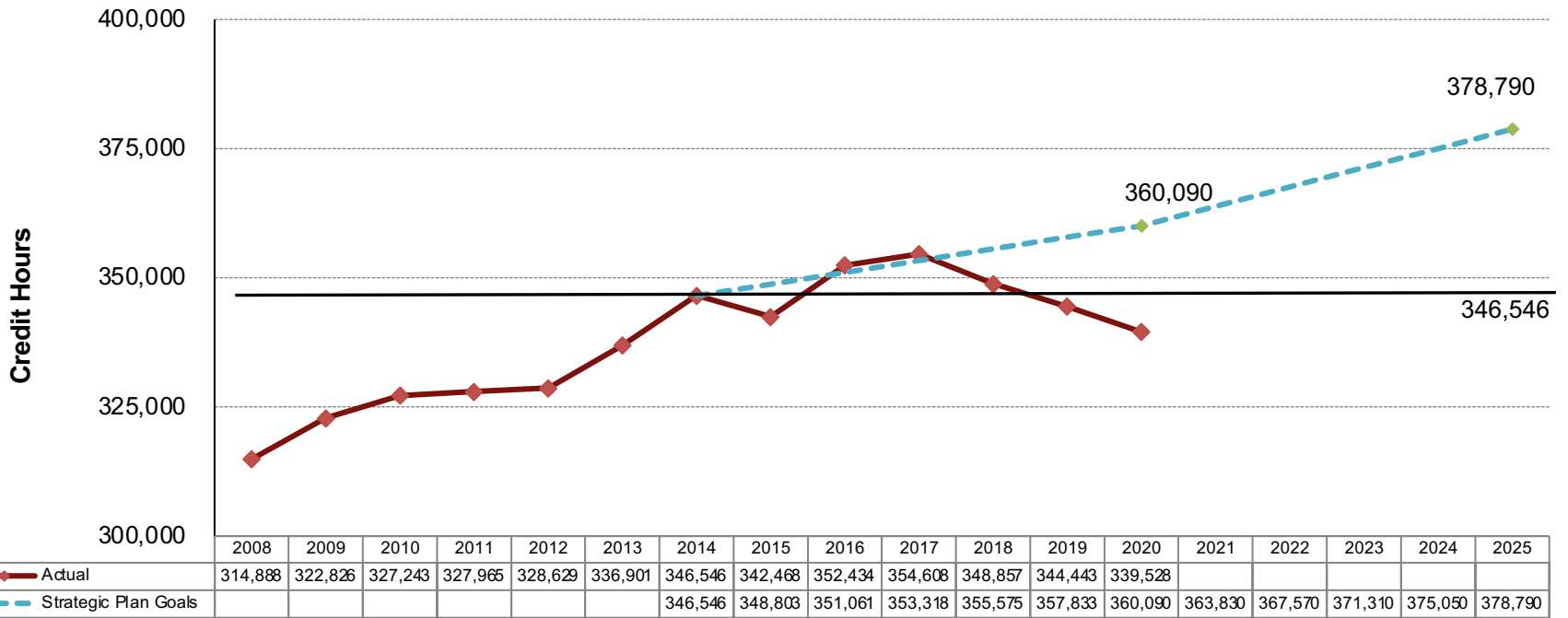
IUPUI-Indianapolis
Campus Credit Hours



| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total Credit Hours | 322,826 | 327,243 | 327,965 | 328,629 | 336,901 | 346,546 | 342,468 | 352,434 | 354,608 | 348,857 | 344,443 | 339,528 | | | | | |
| Strategic Plan Goals | | | | | | 346,546 | 348,803 | 351,061 | 353,318 | 355,575 | 357,833 | 360,090 | 363,830 | 367,570 | 371,310 | 375,050 | 378,790 |
| Undergraduate | 241,562 | 245,011 | 245,267 | 246,342 | 254,268 | 261,299 | 257,912 | 267,053 | 267,674 | 260,992 | 256,229 | 251,802 | | | | | |
| Strategic Plan Goals | | | | | | 261,299 | 263,469 | 265,638 | 267,808 | 269,978 | 272,148 | 274,317 | 276,487 | 278,657 | 280,826 | 282,996 | 285,166 |
| Graduate | 81,264 | 82,232 | 82,698 | 82,287 | 82,633 | 85,247 | 84,556 | 85,381 | 86,934 | 87,865 | 88,214 | 87,726 | | | | | |
| Strategic Plan Goals | | | | | | 85,247 | 85,051 | 85,139 | 85,227 | 85,315 | 85,402 | 85,402 | 85,402 | 85,402 | 85,402 | 85,402 | 85,402 |

Heads and Credit Metrics

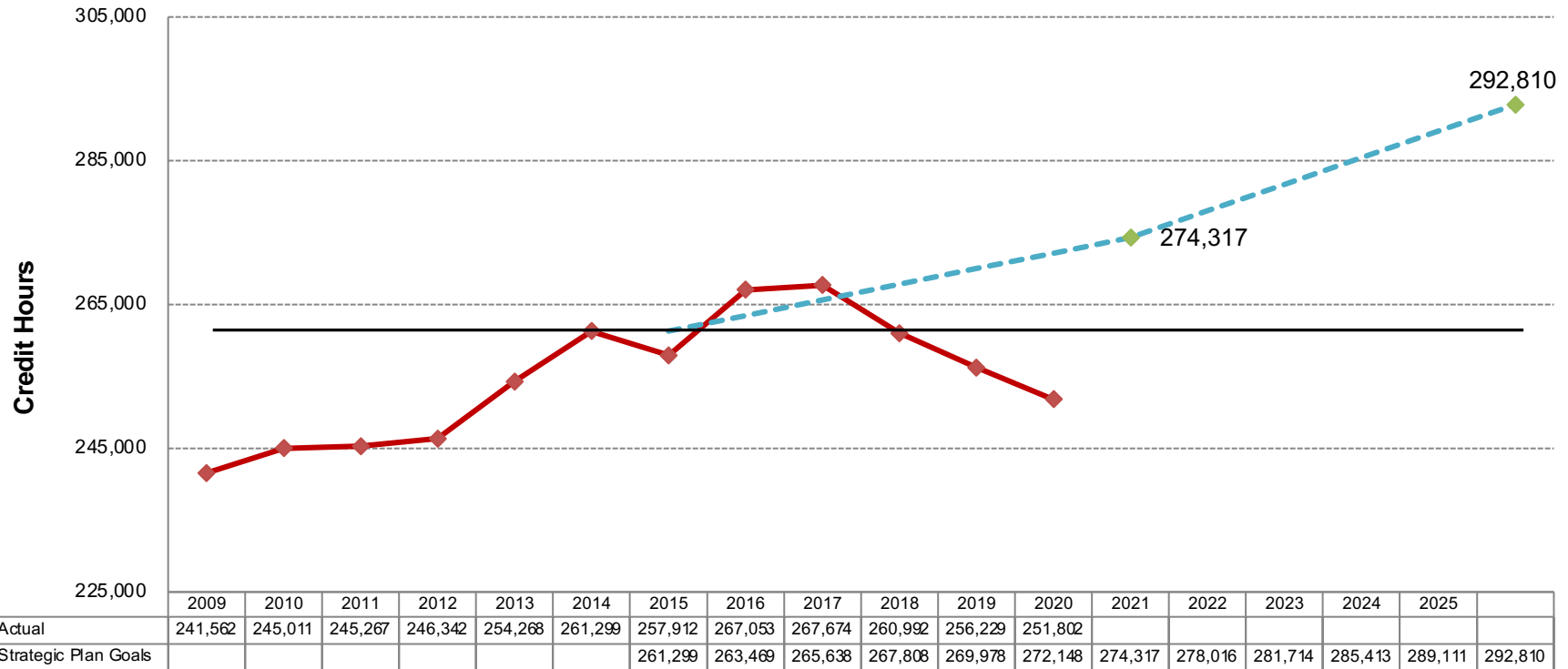
IUPUI-Indianapolis
Campus Credit Hours



* Includes degree seeking and non-degree students

Heads and Credit Metrics

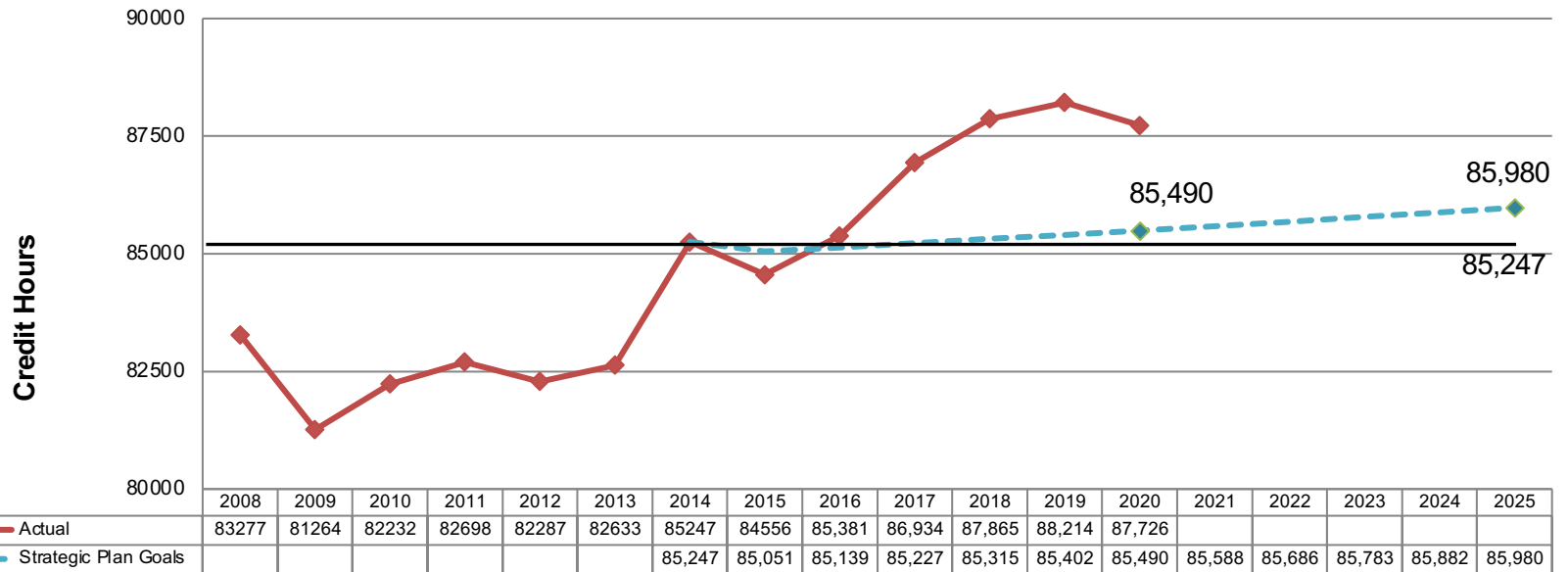
IUPUI-Indianapolis
Undergraduate Credit Hours



* Includes degree seeking and non-degree students

Heads and Credit Metrics

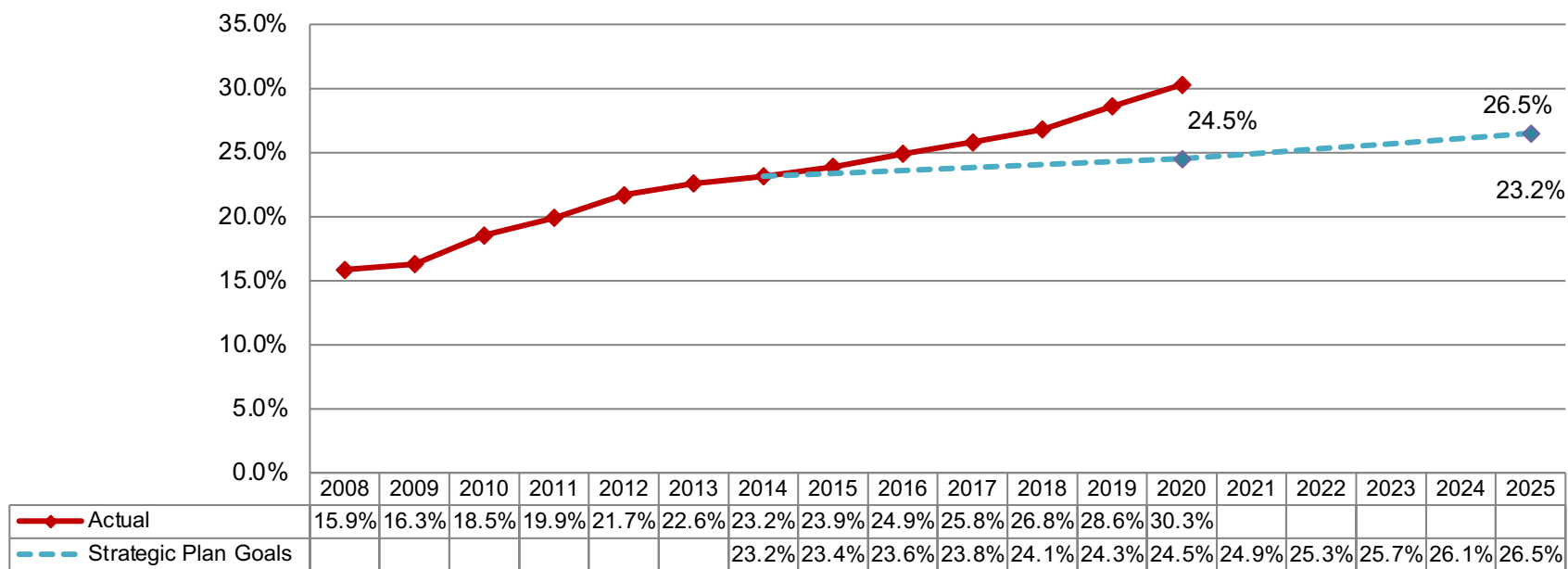
IUPUI-Indianapolis
Graduate/Professional Credit Hours



* Includes degree seeking and non-degree students

Total Enrollment Metrics By Ethnic Diversity

IUPUI-Indianapolis
Ethnic Diversity % Enrollment All Students

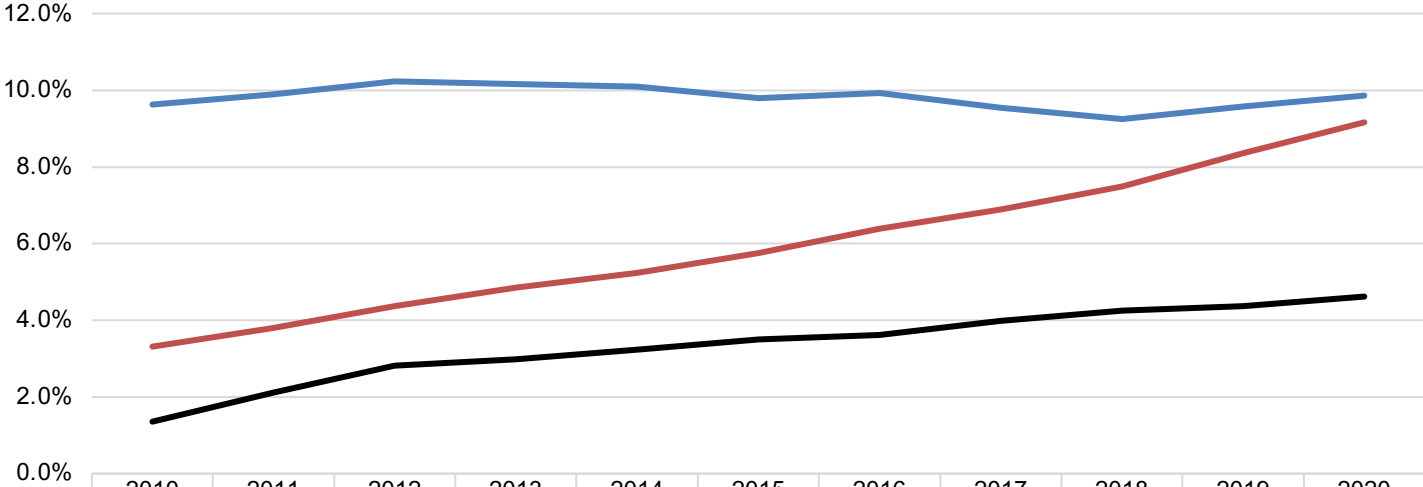


Includes U.S. Students of Color categories: African American, American Indian, Asian, Hispanic/Latinx, Pacific Islander, Two or More Races. International students are excluded.

Total Enrollment Metrics

By Ethnic Diversity

IUPUI-Indianapolis
 Minority Share Enrollment All Students
 By Specific Ethnic Groups



| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------|------|------|-------|-------|-------|------|------|------|------|------|------|
| — African American | 9.6% | 9.9% | 10.2% | 10.2% | 10.1% | 9.8% | 9.9% | 9.5% | 9.2% | 9.6% | 9.9% |
| — Lanti(x) | 3.3% | 3.8% | 4.4% | 4.8% | 5.2% | 5.7% | 6.4% | 6.9% | 7.5% | 8.4% | 9.2% |
| — Two or More | 1.4% | 2.1% | 2.8% | 3.0% | 3.2% | 3.5% | 3.6% | 4.0% | 4.3% | 4.4% | 4.6% |

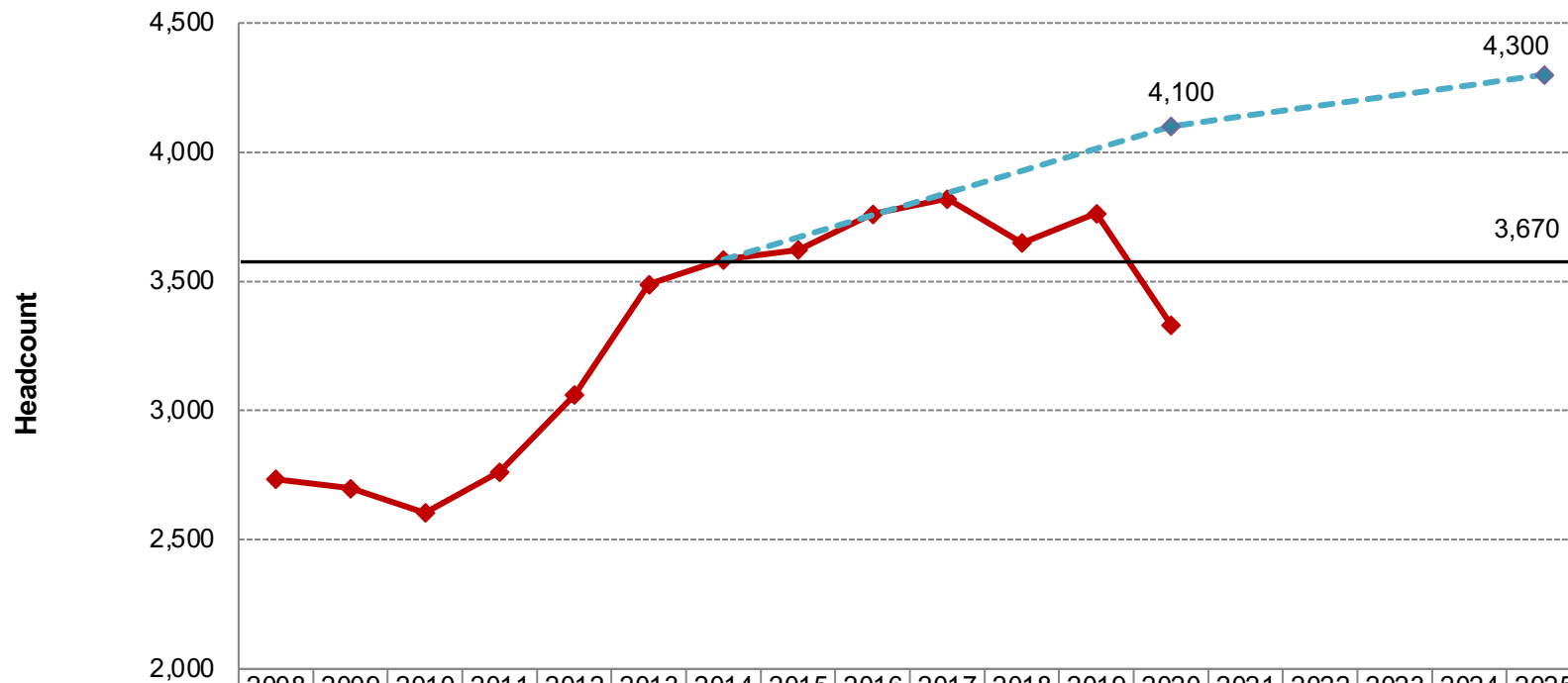
Note: In 2010 there was a change in the Ethnicity/Race Definition as applied by the federal government



Entering Student Metrics

Beginner Enrollment

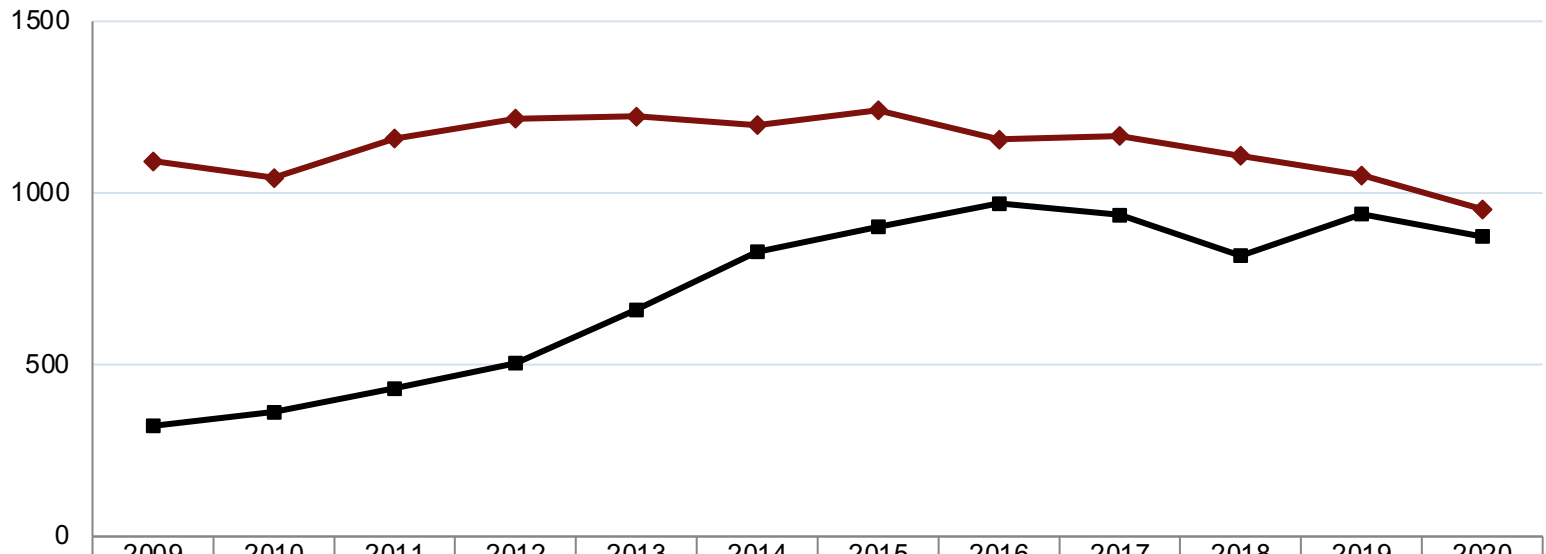
IUPUI-Indianapolis
Incoming Undergraduate Beginners



Entering Student Metrics

Beginner Enrollment

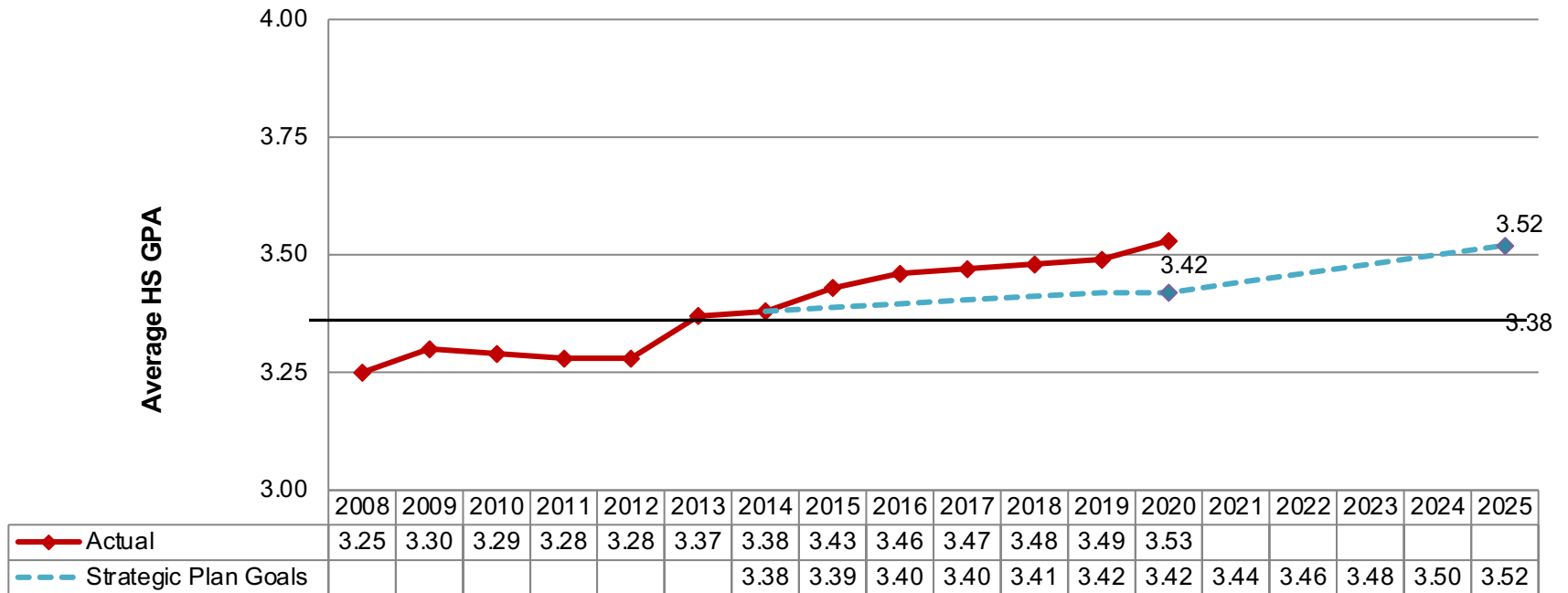
IUPUI-Indianapolis
Incoming Undergraduate Beginners
21st Century and First Generation



| | | | | | | | | | | | | |
|--------------|------|------|------|------|------|------|------|------|------|------|------|-----|
| 21st Century | 322 | 362 | 431 | 505 | 660 | 829 | 902 | 970 | 936 | 818 | 939 | 874 |
| First Gen | 1093 | 1044 | 1159 | 1217 | 1223 | 1198 | 1241 | 1156 | 1166 | 1109 | 1052 | 953 |

Entering Student Metrics Beginner Enrollment

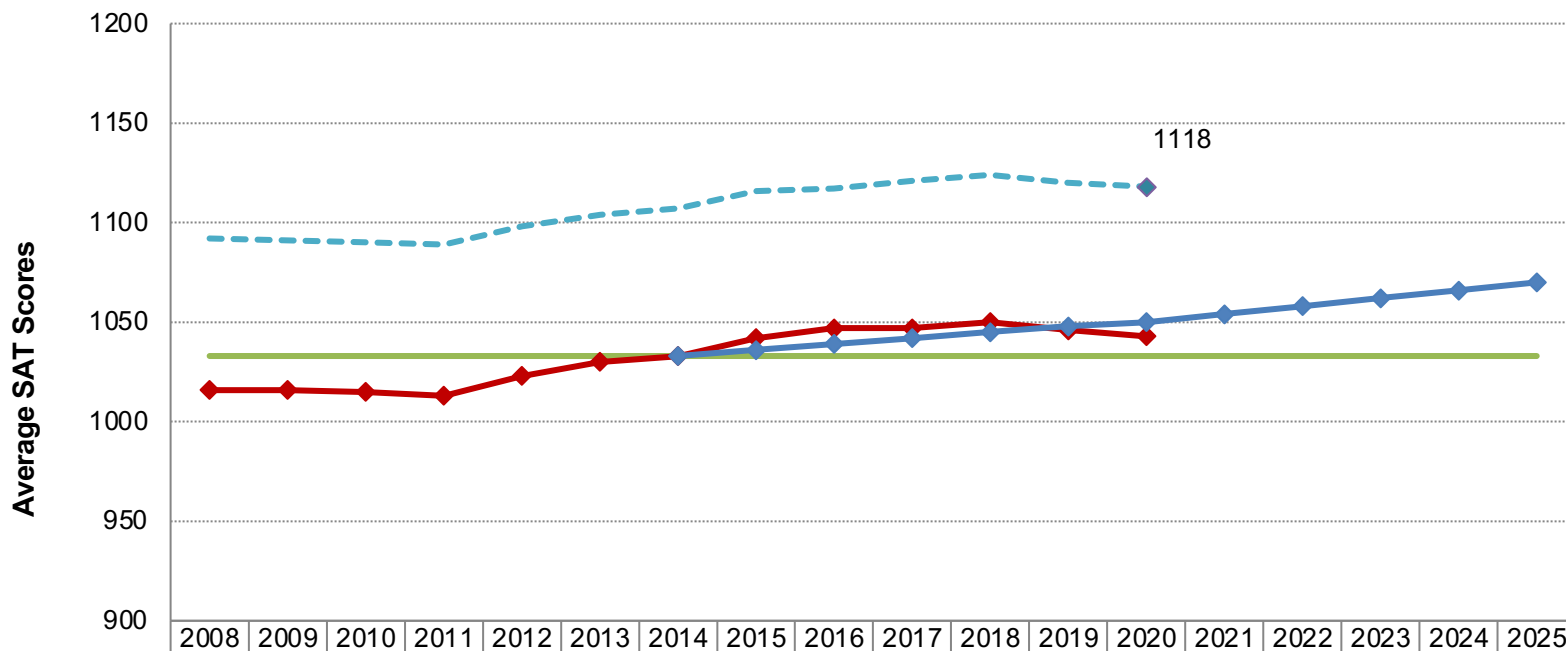
IUPUI-Indianapolis
Incoming Undergraduate Beginners
Average HS GPA



Entering Student Metrics

Beginner Enrollment

IUPUI-Indianapolis
Incoming Undergraduate Beginners
Average SAT

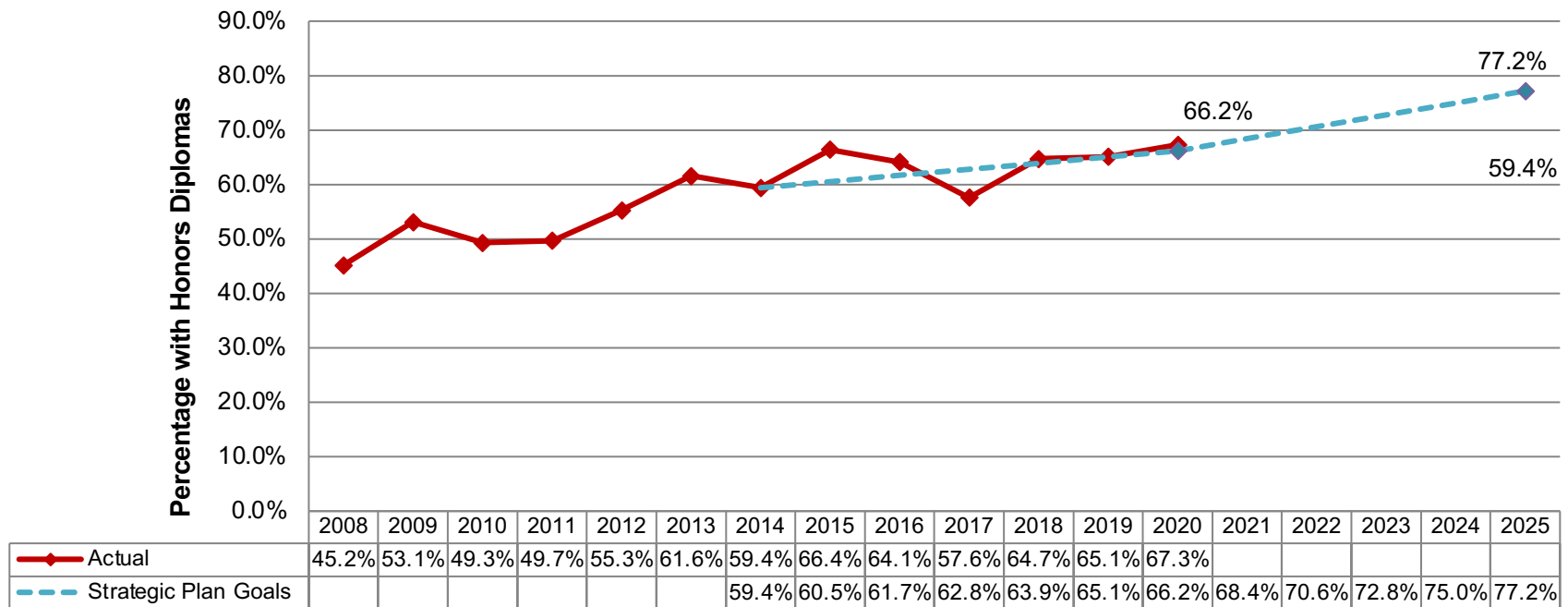


| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| — Baseline | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 | 1033 |
| —◆ Pre-2017 | 1016 | 1016 | 1015 | 1013 | 1023 | 1030 | 1033 | 1042 | 1047 | 1047 | 1050 | 1046 | 1043 | | | | | |
| - - - Conv 2017 | 1092 | 1091 | 1090 | 1089 | 1098 | 1104 | 1107 | 1116 | 1117 | 1121 | 1124 | 1120 | 1118 | | | | | |
| —◆ Strategic Plan Goals | | | | | | | 1033 | 1036 | 1039 | 1042 | 1045 | 1048 | 1050 | 1054 | 1058 | 1062 | 1066 | 1070 |

Entering Student Metrics

Beginner Enrollment

IUPUI-Indianapolis
Incoming Undergraduate Beginners
% with Honors Diplomas

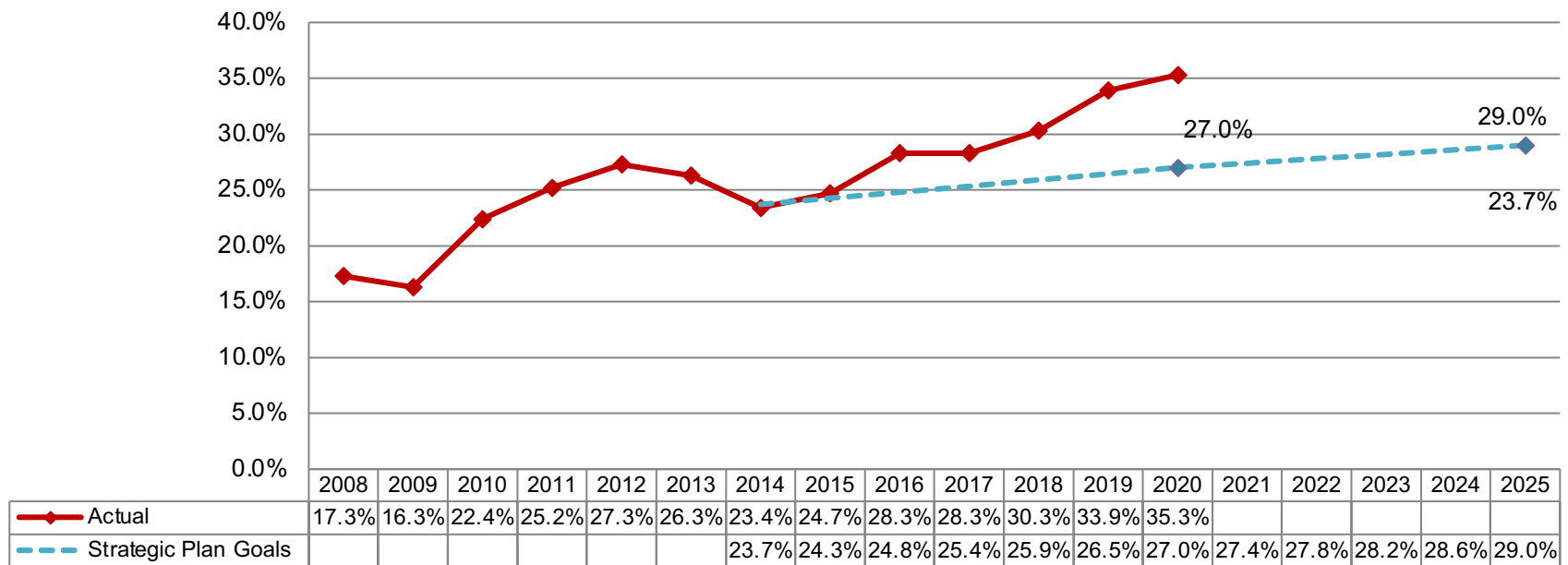


% on ALL incoming undergraduate Beginners not just Indiana. A similar pattern is seen regardless of Residency Status.

Entering Student Metrics

Beginner Enrollment

IUPUI-Indianapolis
Incoming Undergraduate Beginners
% Ethnic Diversity



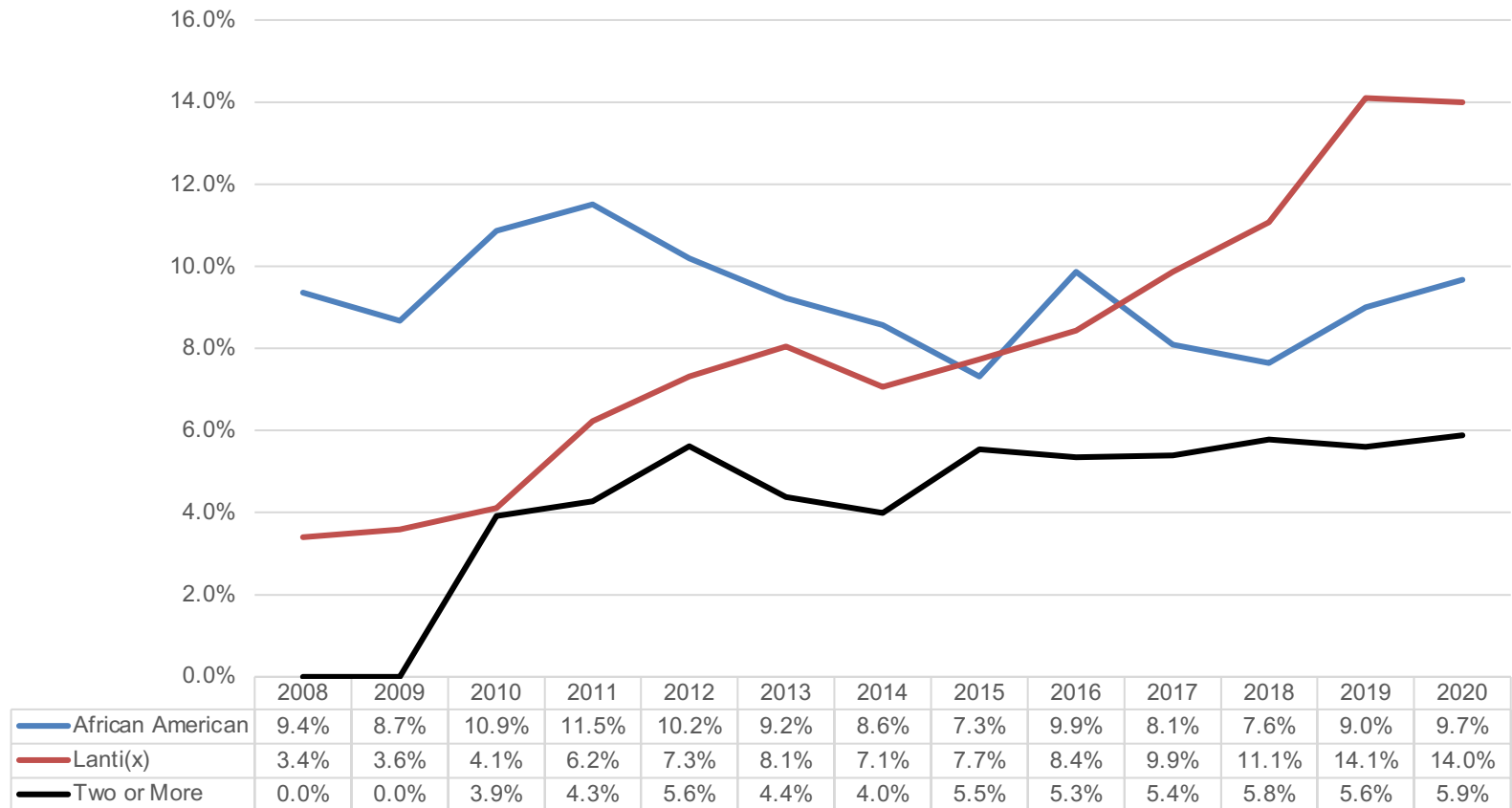
Includes U.S. students of color categories: African American, American Indian, Asian, Hispanic/Latino(a), Pacific Islander, Two or More Races. International students are excluded.

Note: In 2010 there was a change in the Ethnicity/Race Definition as applied by the federal government

Entering Student Metrics

Beginner Enrollment

IUPUI-Indianapolis
Incoming Undergraduate Beginners
% Ethnic Diversity by Specific Groups



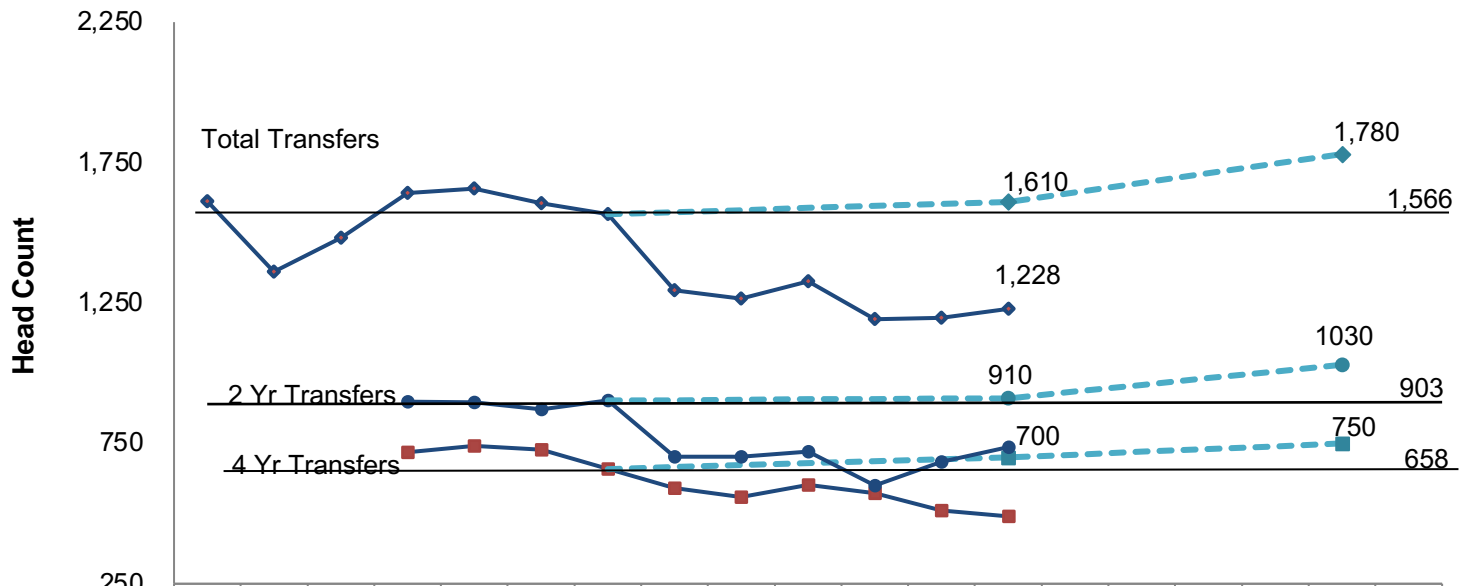
Note: In 2010 there was a change in the Ethnicity/Race Definition as applied by the federal government



Entering Student Metrics

Transfer Enrollment

IUPUI-Indianapolis
Incoming Undergraduate Transfers

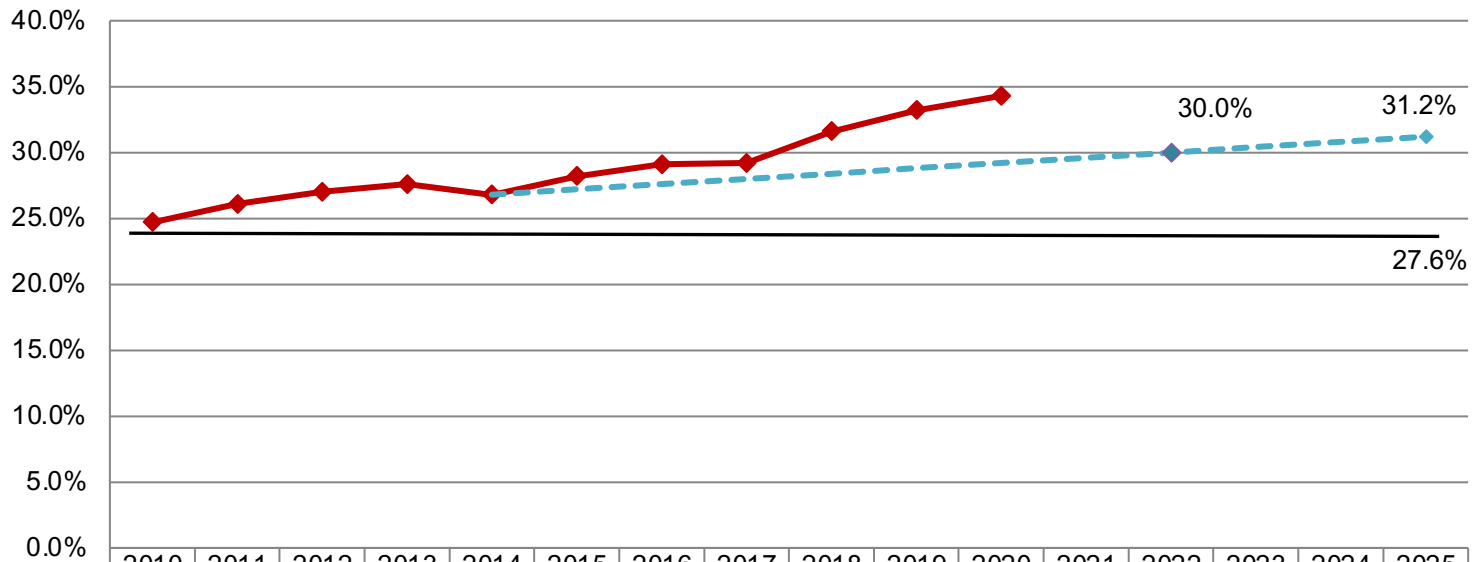


| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| ◆ Total Transfers Actual | 1,611 | 1,362 | 1,482 | 1,642 | 1,657 | 1,605 | 1,566 | 1,296 | 1,266 | 1,326 | 1,192 | 1,196 | 1,228 | | | | | | |
| --- Strategic Plan Goals | | | | | | | 1,566 | 1,573 | 1,581 | 1,588 | 1,595 | 1,603 | 1,610 | 1,644 | 1,678 | 1,712 | 1,746 | 1,780 | |
| ■ 4 Yr Transfers Actual | | | | 718 | 741 | 727 | 658 | 591 | 558 | 603 | 573 | 511 | 490 | | | | | | |
| --- Strategic Plan Goals | | | | | | | 658 | 665 | 672 | 679 | 686 | 693 | 700 | 710 | 720 | 730 | 740 | 750 | |
| ● 2 Yr Transfers Actual | | | | 899 | 897 | 870 | 903 | 702 | 702 | 721 | 600 | 684 | 737 | | | | | | |
| --- Strategic Plan Goals | | | | | | | 903 | 904 | 906 | 907 | 908 | 909 | 910 | 934 | 958 | 982 | 1006 | 1030 | |

Profiles the makeup of our Incoming Transfer Cohort - does not include Intercampus Transfers (ICT)

Incoming Undergraduate Transfers % Ethnic Diversity

IUPUI-Indianapolis
Incoming Undergraduate Transfers
% Ethnic Diversity



| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Actual | 24.7% | 26.1% | 27.0% | 27.6% | 26.8% | 28.2% | 29.1% | 29.2% | 31.6% | 33.2% | 34.3% | | | | | |
| Strategic Plan Goals | | | | | 26.8% | 27.2% | 27.6% | 28.0% | 28.4% | 28.8% | 29.2% | 29.6% | 30.0% | 30.4% | 30.8% | 31.2% |

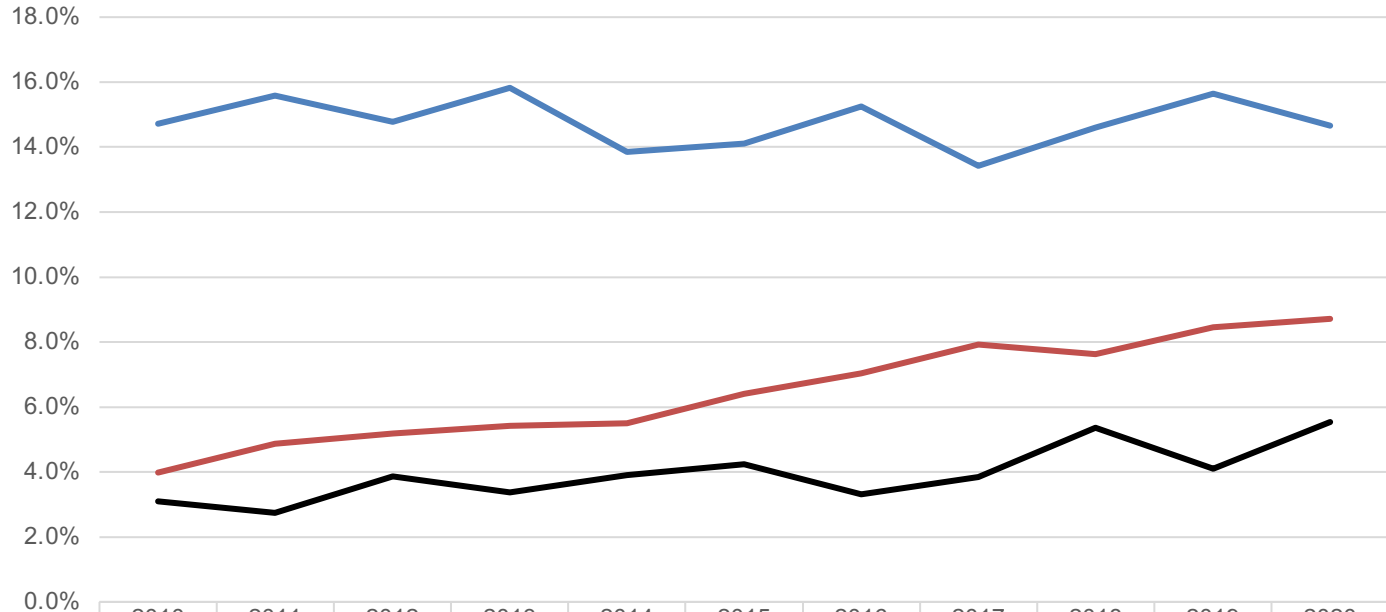
Profiles the makeup of our Incoming Transfer Cohort - does not include Intercampus Transfers (ICT)



Incoming Undergraduate Transfers

% Ethnic Diversity by Specific Groups

IUPUI-Indianapolis
Incoming Undergraduate Transfers
% Ethnic Diversity by Specific Groups



| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| — African American | 14.7% | 15.6% | 14.8% | 15.8% | 13.9% | 14.1% | 15.2% | 13.4% | 14.6% | 15.6% | 14.7% |
| — Lanti(x) | 4.0% | 4.9% | 5.2% | 5.4% | 5.5% | 6.4% | 7.0% | 7.9% | 7.6% | 8.4% | 8.7% |
| — Two or More | 3.1% | 2.7% | 3.9% | 3.4% | 3.9% | 4.2% | 3.3% | 3.8% | 5.4% | 4.1% | 5.5% |

Profiles the makeup of our Incoming Transfer Cohort - does not include Intercampus Transfers (ICT)

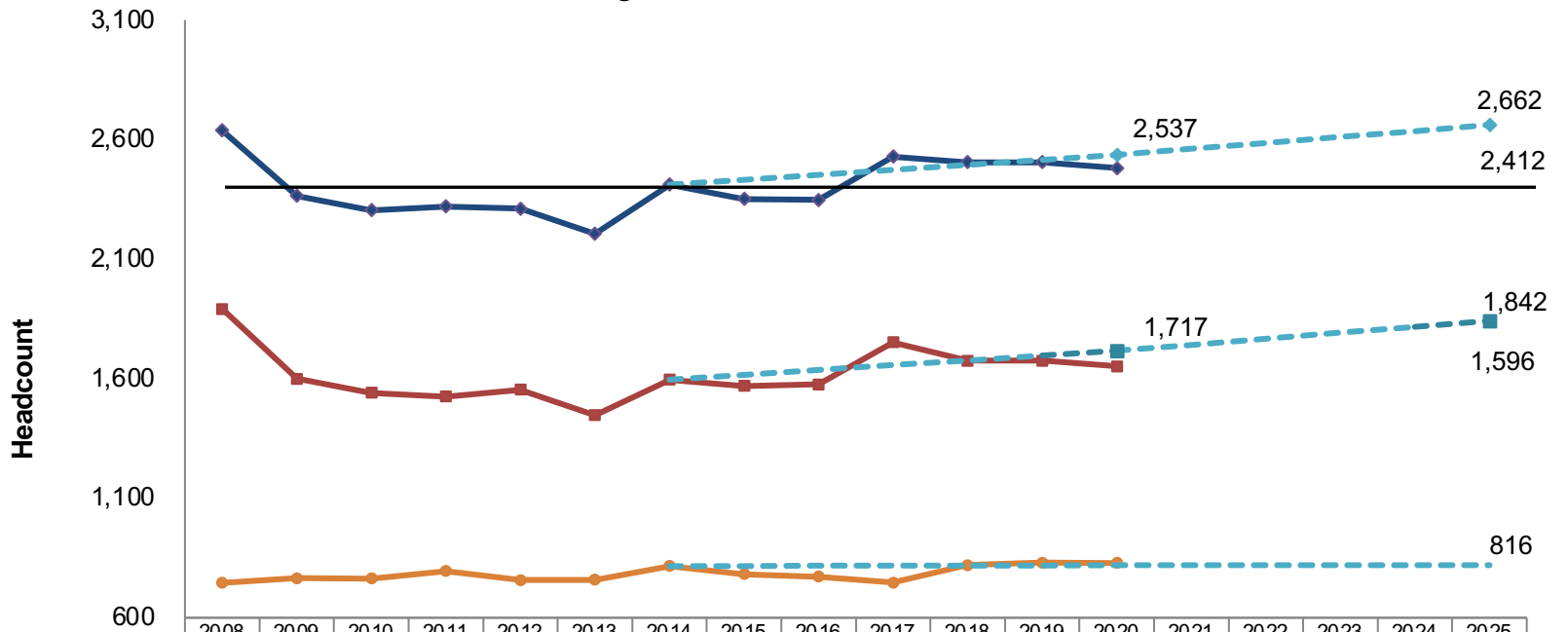
Office of Institutional Research and Decision Support



Entering Student Metrics

Graduate Enrollment

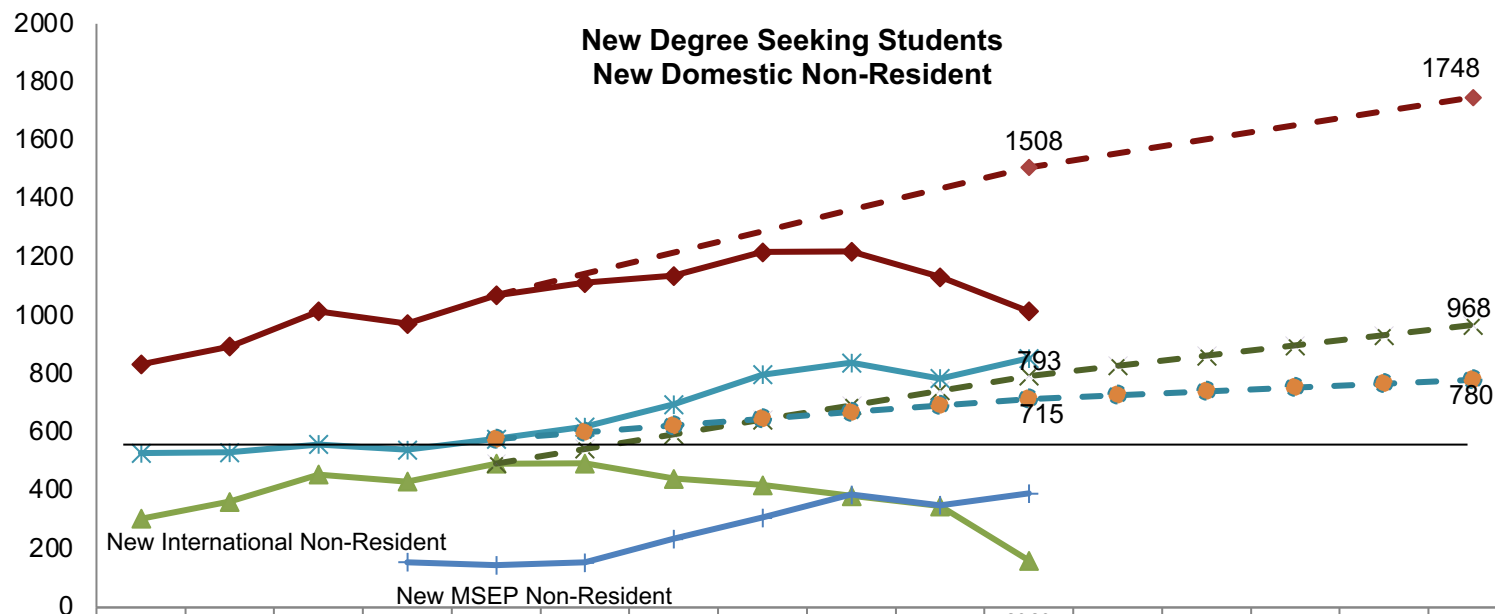
IUPUI - Indianapolis
Incoming Graduate/Professional Cohorts



| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| —◆— Total Graduate Actual | 2,638 | 2,365 | 2,305 | 2,320 | 2,311 | 2,206 | 2,412 | 2,352 | 2,348 | 2,529 | 2,505 | 2,506 | 2,481 | | | | | |
| - - - Strategic Plan Goals | | | | | | | 2,412 | 2,432 | 2,453 | 2,474 | 2,495 | 2,516 | 2,537 | 2,561 | 2,586 | 2,611 | 2,636 | 2,662 |
| —■— Graduate Actual | 1,892 | 1,599 | 1,541 | 1,525 | 1,554 | 1,447 | 1,596 | 1,570 | 1,576 | 1,752 | 1,675 | 1,675 | 1,652 | | | | | |
| - - - Strategic Plan Goals | | | | | | | 1,596 | 1,616 | 1,636 | 1,657 | 1,677 | 1,697 | 1,717 | 1,742 | 1,767 | 1,792 | 1,817 | 1,842 |
| —●— Professional Actual | 746 | 766 | 764 | 795 | 757 | 759 | 816 | 782 | 772 | 747 | 820 | 831 | 829 | | | | | |
| - - - Strategic Plan Goals | | | | | | | 816 | 816 | 817 | 817 | 818 | 819 | 820 | 820 | 820 | 820 | 820 | 820 |

Entering Student Metrics

Non-Resident Enrollment

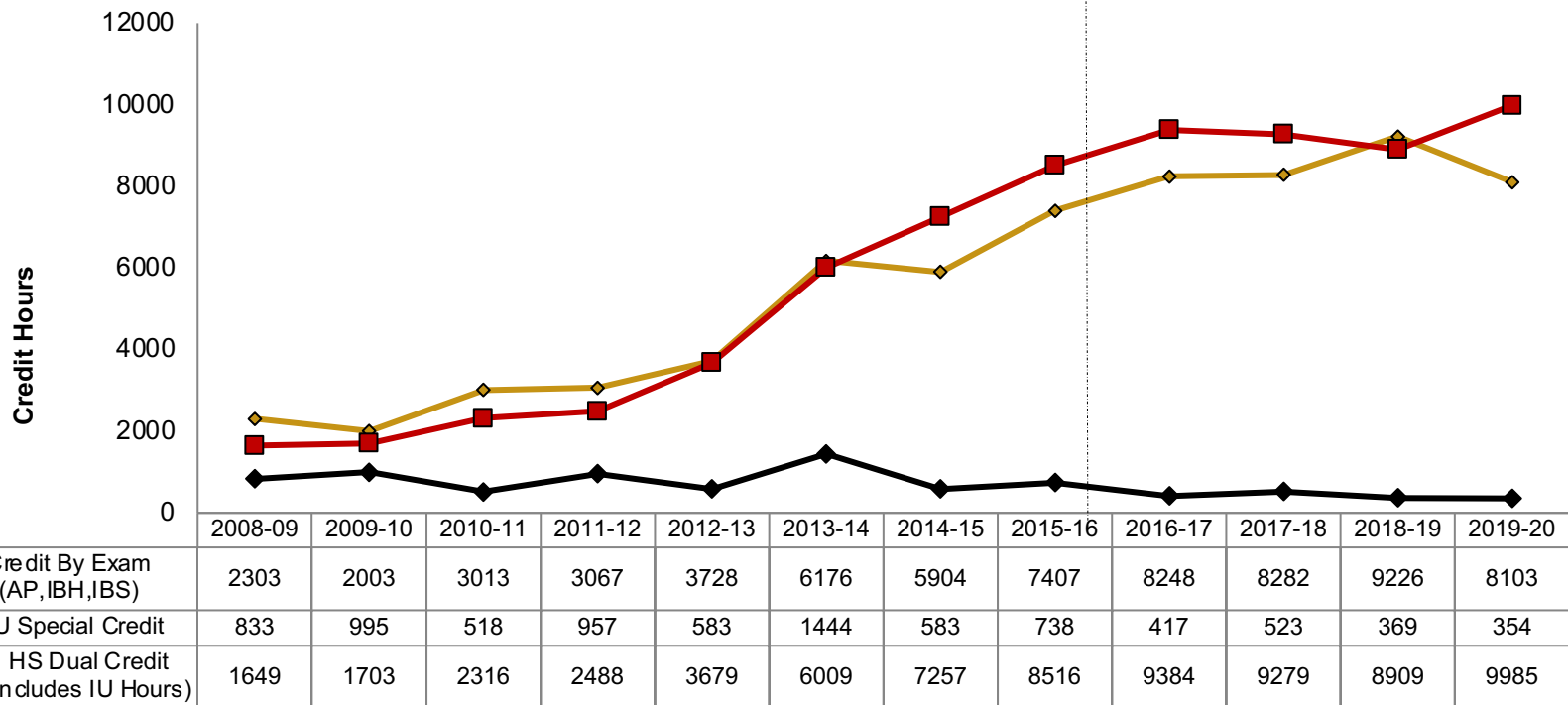


| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 *CoVID | 2021 | 2022 | 2023 | 2024 | 2025 |
|-------------------------------|------|------|------|------|------|------|------|------|------|------|----------------|------|------|------|------|------|
| ◆ Total Entering Non-Resident | 833 | 894 | 1015 | 972 | 1070 | 1113 | 1137 | 1218 | 1220 | 1132 | 1015 | | | | | |
| - - Strategic Plan Goals | | | | | 1070 | 1143 | 1216 | 1289 | 1362 | 1435 | 1508 | 1556 | 1604 | 1652 | 1700 | 1748 |
| ▲ New International | 304 | 363 | 456 | 432 | 493 | 494 | 441 | 420 | 382 | 347 | 161 | | | | | |
| - x Strategic Plan Goals | | | | | 493 | 543 | 593 | 643 | 693 | 743 | 793 | 828 | 863 | 898 | 933 | 968 |
| * New Domestic | 529 | 531 | 559 | 540 | 577 | 619 | 696 | 798 | 838 | 785 | 854 | | | | | |
| - o Strategic Plan Goals | | | | | 577 | 600 | 623 | 646 | 669 | 692 | 715 | 728 | 741 | 754 | 767 | 780 |
| + MSEP | | | | 155 | 145 | 154 | 235 | 308 | 387 | 350 | 391 | | | | | |
| - Strategic Plan Goals | | | | | | | | | | | | | | | | |

Entering Student Metrics

Credits Awarded Through PLA

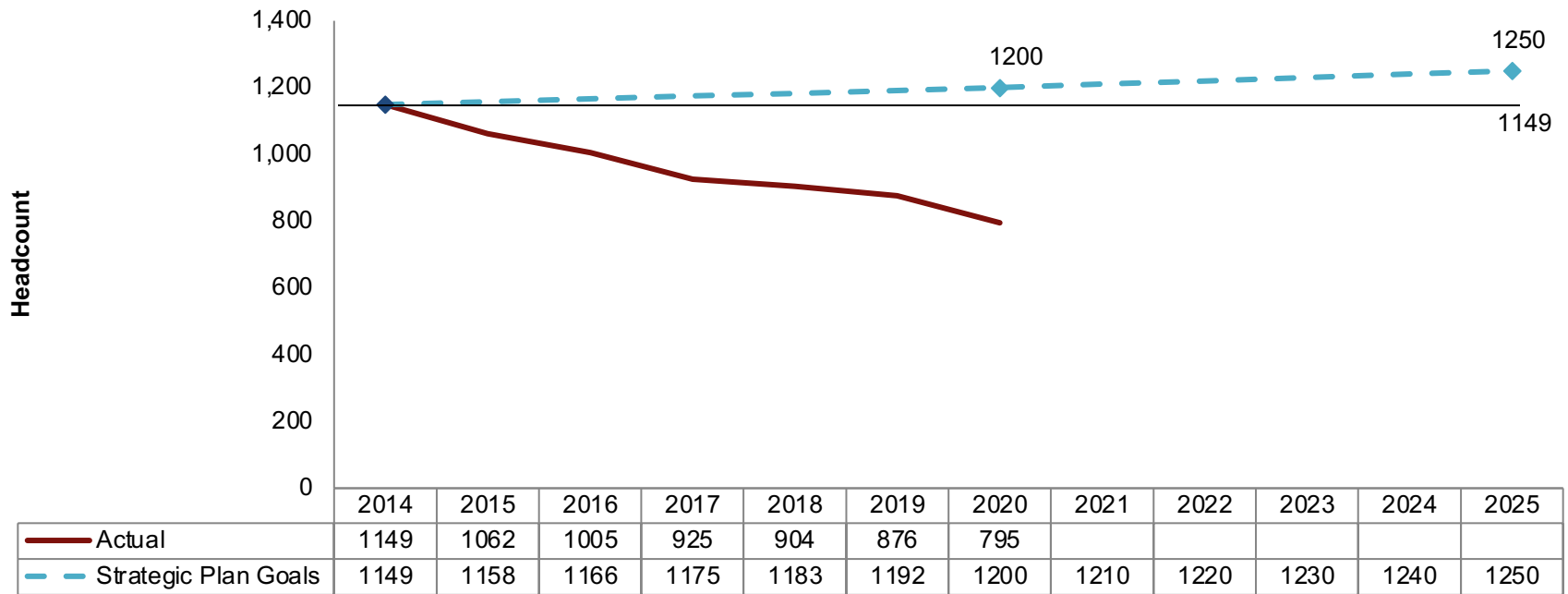
IUPUI - Indianapolis
Credits by Prior Learning Assessment



- Credit by Exam includes credits awarded via the following exams: Advance Placement (AP), International Baccalaureate Honors (IBH), International Baccalaureate Standard (IBS)
- IU Special Credit are course credits awarded by IU through a variety of means including: Test, Work, Life Experience, Other
- The sharp increase in IU Special Credits during AY 13-14 is due to 25 transfer students being awarded Life Experience Nursing credits
- HS Dual Credit is College credit awarded by institutions of Higher Education – including Indiana University (ACP/DCP/SPAN)

Total Enrollment Metrics Veterans

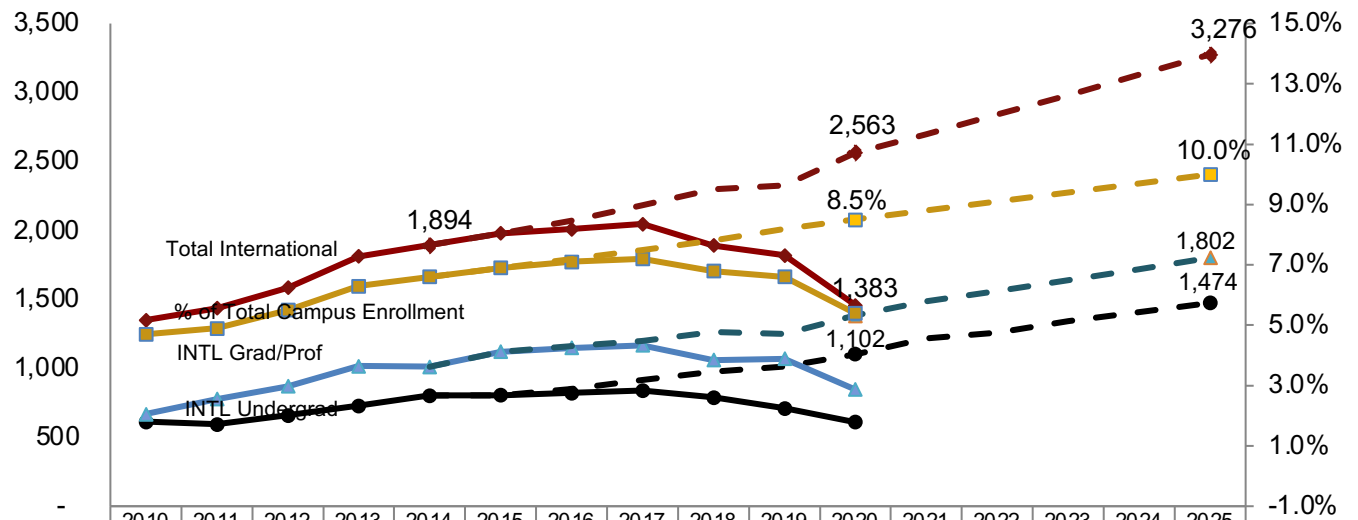
IUPUI-Indianapolis Veteran Enrollment



* This data represents counts of students identified as Veterans in UIRR enrollment files (IR_CEN_TRM_SNPSHT_GT). This method differs from previous attempts to quantify Veteran students. Data is available beginning in 2014.

Total Enrollment Metrics International Students

International Enrollment Degree and Non-degree

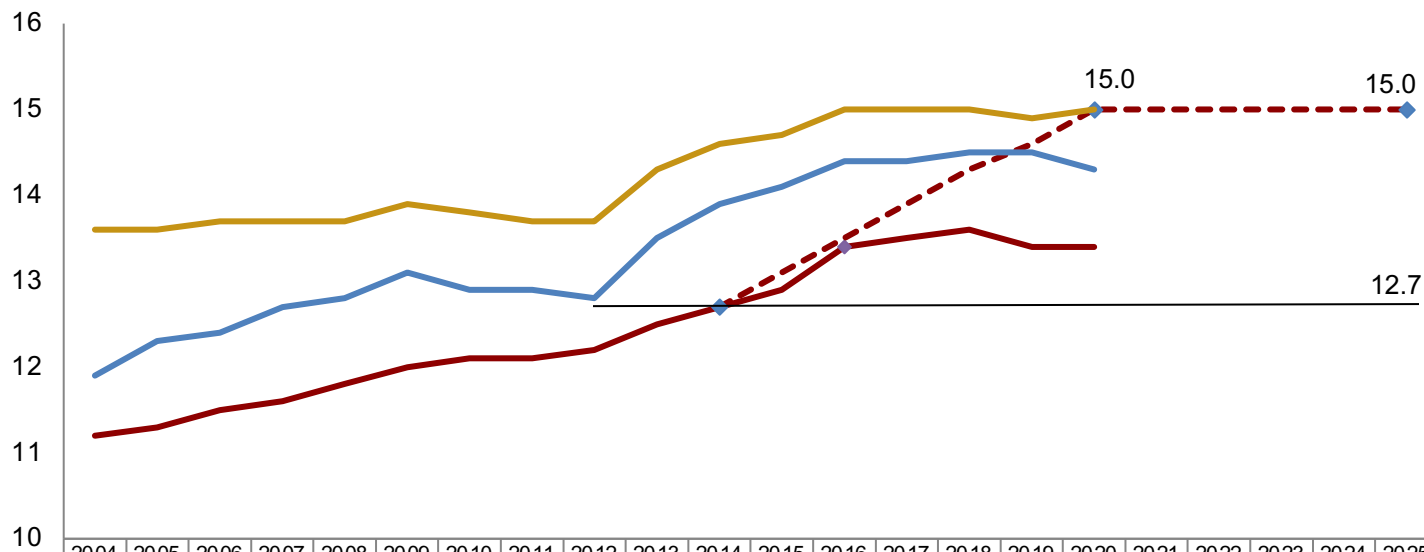


| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| ◆ Total INTL | 1,350 | 1,437 | 1,585 | 1,812 | 1,894 | 1,980 | 2,010 | 2,047 | 1,891 | 1,820 | 1,458 | | | | | |
| - - Total INTL | | | | | 1,894 | 1,980 | 2,070 | 2,183 | 2,297 | 2,324 | 2,563 | 2,699 | 2,839 | 2,981 | 3,127 | 3,276 |
| ● UGRD Degree-Seeking | 612 | 595 | 658 | 728 | 803 | 805 | 821 | 839 | 789 | 710 | 610 | | | | | |
| - - UGRD Degree-Seeking | | | | | 803 | 805 | 849 | 917 | 977 | 1,015 | 1,102 | 1,215 | 1,258 | 1,341 | 1,407 | 1,474 |
| ▲ Grad/Professional Degree-Seeking | 669 | 778 | 870 | 1,017 | 1,011 | 1,121 | 1,148 | 1,166 | 1,060 | 1,069 | 848 | | | | | |
| - - Grad/Professional Degree-Seeking | | | | | 1,011 | 1,121 | 1,160 | 1,200 | 1,263 | 1,248 | 1,383 | 1,484 | 1,561 | 1,640 | 1,720 | 1,802 |
| ■ % of Total Enrollment | 4.7% | 4.9% | 5.5% | 6.3% | 6.6% | 6.9% | 7.1% | 7.2% | 6.8% | 6.6% | 5.40% | | | | | |
| - - % of Total Enrollment | | | | | 6.6% | 6.9% | 7.2% | 7.5% | 7.8% | 8.2% | 8.5% | 8.8% | 9.1% | 9.4% | 9.7% | 10.0% |

Student Performance Metrics

Average Undergraduate Hours

IUPUI-Indianapolis
Average Undergraduate Credit Hours

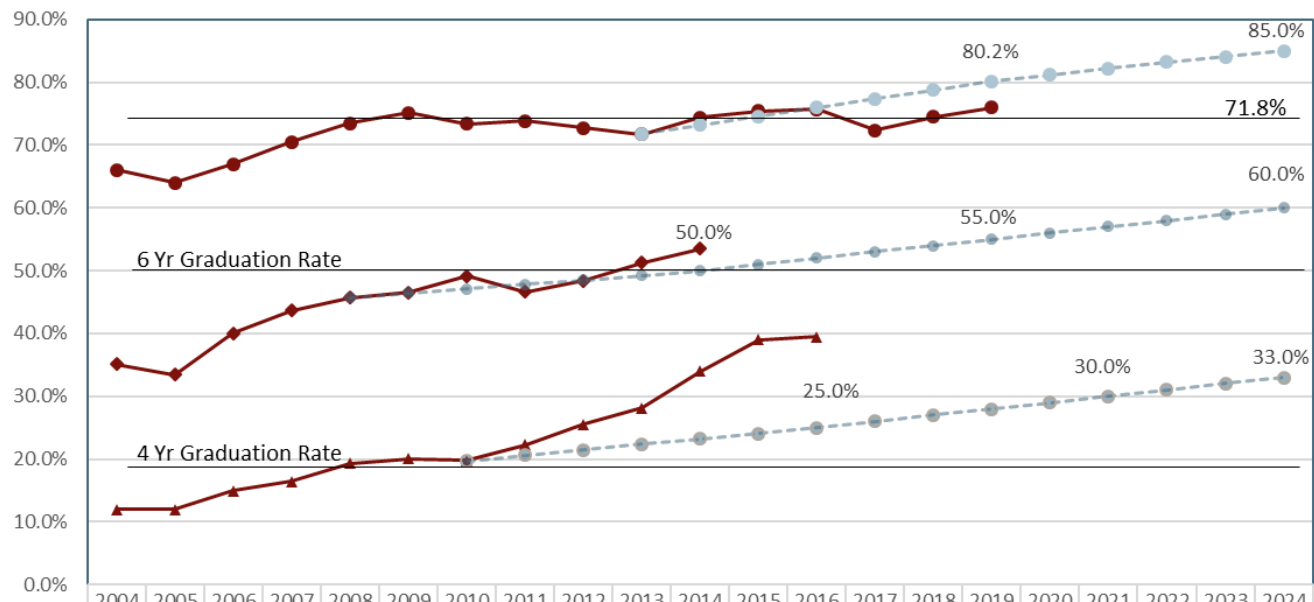


| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | |
|----------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| All Undergraduates | 11.2 | 11.3 | 11.5 | 11.6 | 11.8 | 12 | 12.1 | 12.1 | 12.2 | 12.5 | 12.7 | 12.9 | 13.4 | 13.5 | 13.6 | 13.4 | 13.4 | | | | | | |
| Strategic Plan Goals | | | | | | | | | | | 12.7 | 13.1 | 13.5 | 13.9 | 14.3 | 14.6 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 |
| First Fall (New FYU & TRU) | 11.9 | 12.3 | 12.4 | 12.7 | 12.8 | 13.1 | 12.9 | 12.9 | 12.8 | 13.5 | 13.9 | 14.1 | 14.4 | 14.4 | 14.5 | 14.5 | 14.3 | | | | | | |
| First Fall (New FT FYU & TRU) | 13.6 | 13.6 | 13.7 | 13.7 | 13.7 | 13.9 | 13.8 | 13.7 | 13.7 | 14.3 | 14.6 | 14.7 | 15.0 | 15.0 | 15.0 | 14.9 | 15.0 | | | | | | |

Student Performance Metrics

Retention/Graduation Rates

IUPUI-Indianapolis
FTFT Bachelor Degree Seeking



| | | | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--|--|--|
| ●— 1-Year Retention | 66.0% | 64.0% | 67.0% | 70.5% | 73.5% | 75.1% | 73.4% | 73.8% | 72.7% | 71.7% | 74.4% | 75.4% | 75.7% | 72.4% | 74.5% | 76.0% | | | | | | | | | |
| —●— Strategic Plan Goals | | | | | | | | | | 71.8% | 73.2% | 74.6% | 76.0% | 77.4% | 78.8% | 80.2% | 81.2% | 82.2% | 83.2% | 84.1% | 85.0% | | | | |
| ▲— 4-Year Graduation | 12.0% | 12.0% | 15.0% | 16.4% | 19.3% | 20.1% | 19.8% | 22.3% | 25.5% | 28.1% | 34.0% | 39.0% | 39.5% | | | | | | | | | | | | |
| —●— Strategic | | | | | | | 19.7% | 20.6% | 21.5% | 22.4% | 23.2% | 24.1% | 25.0% | 26.0% | 27.0% | 28.0% | 29.0% | 30.0% | 31.0% | 32.0% | 33.0% | | | | |
| ◆— 6-Year Graduation | 35.1% | 33.4% | 40.0% | 43.7% | 45.7% | 46.5% | 49.1% | 46.6% | 48.4% | 51.3% | 53.5% | | | | | | | | | | | | | | |
| —●— Strategic | | | | | 45.7% | 46.4% | 47.1% | 47.8% | 48.5% | 49.2% | 50.0% | 51.0% | 52.0% | 53.0% | 54.0% | 55.0% | 56.0% | 57.0% | 58.0% | 59.0% | 60.0% | | | | |

**How do we
compare?**



Official Peer Institutions: First-Time Full-Time Beginners

| Peer Institutions | One-Year Retention | Four-Year Graduation | Six-Year Graduation |
|------------------------------|--------------------|----------------------|---------------------|
| Univ. of South Florida | 91% | 55% | 73% |
| Temple University | 89% | 49% | 73% |
| Univ. of Utah | 89% | 32% | 70% |
| University at Buffalo - SUNY | 87% | 60% | 76% |
| Univ. of Cincinnati | 86% | 34% | 67% |
| Virginia Commonwealth | 85% | 44% | 67% |
| Univ. of Alabama-Birmingham | 82% | 35% | 58% |
| Univ. of Illinois-Chicago | 80% | 34% | 59% |
| Univ. of Louisville | 80% | 32% | 57% |
| Wayne State University | 79% | 18% | 47% |
| Univ. of New Mexico | 74% | 22% | 49% |
| IUPUI | 72% | 24% | 48% |
| Univ. of Colorado-Denver | 72% | 22% | 48% |

Note: Retention cohort 2017, Four-Year Graduation and Six-Year Graduation Rates 2012. Includes Columbus. Source: IPEDS



Fall 2017 Comparisons: Large, Urban Public

| Institution | Headcount | Selectivity | Urbanization | Avg. SAT /ACT | One-Year Retention* |
|-------------------------|-------------|-------------|-------------------|---------------|---------------------|
| Temple U | 5141 | 1 | City Large | 1223 | 89% |
| U at Buffalo, SUNY | 4170 | 1 | Suburb Large | 1225 | 87% |
| Virginia Commonwealth U | 4178 | 2 | City Midsize | 1165 | 85% |
| U of Alabama-Birmingham | 2207 | 1 | City Midsize | 1216 | 82% |
| U of Illinois-Chicago | 4014 | 2 | City Large | 1160 | 80% |
| U of Louisville | 2640 | 1 | City Large | 1210 | 80% |
| Wayne State U* | 2398 | 2 | City Large | 1168 | 79% |
| U of New Mexico | 3170 | 3 | City Large | 1116 | 74% |
| IUPUI | 3880 | 3 | City Large | 1098 | 72% |
| U of Colorado Denver | 1408 | 2 | City Large | 1160 | 72% |

Note: The Consortium for Student Retention Data Exchange (CSRDE). IUPUI Indianapolis Only. First-time beginners including full-time and part-time students.

- Fall 2017 data. *Wayne State did not participate in CSRDE last year.
- *One-Year Retention Based on IPEDS.



Fall 2017 Comparisons

| Institution | Federal Pell Grants | Under Rep. Minorities | 24yrs or older | Campus Housing | First Fall GPA Below 2.0 | Fall-Spring Retn Rate |
|--------------------------|---------------------|-----------------------|----------------|----------------|--------------------------|-----------------------|
| U at Buffalo, SUNY | 36% | 16% | 0% | 75% | 13% | 96% |
| Temple U | 29% | 20% | 0% | 77% | 10% | 95% |
| Virginia Commonwealth U | 32% | 30% | 0% | 82% | 16% | 94% |
| U of Alabama-Birmingham* | 40% | 28% | 1% | 76% | 9% | 94% |
| Wayne State U* | 44% | 18% | 0% | 38% | 16% | 93% |
| U of Louisville | 33% | 17% | 0% | 75% | 16% | 92% |
| U of Illinois-Chicago | 61% | 48% | 0% | 33% | 17% | 91% |
| U of New Mexico | 38% | 59% | 1% | 25% | 12% | 87% |
| U of Colorado Denver | 43% | 37% | 1% | Not Available | 19% | 87% |
| IUPUI | 42% | 17% | 1% | 39% | 21% | 86% |

Note: The Consortium for Student Retention Data Exchange (CSRDE). IUPUI Indianapolis Only. First-time beginners including full-time and part-time students.

* Fall 2016 data. Wayne State did not participate in CSRDE last year. U of Alabama-Birmingham did not report 2017 Fall-Spring retention.



Institutional Aid and Scholarships

| Peer Institution | Number of Full-Time Beginners | Number of Full-Time Beginners Receiving | % Beginners Receiving | Average Amount Per Beginner | One-Year Retention |
|----------------------------------|-------------------------------|---|-----------------------|-----------------------------|--------------------|
| University of Colorado Denver | 1,409 | 717 | 51% | \$2,950 | 72% |
| University of New Mexico | 3,170 | 2,664 | 84% | \$3,009 | 74% |
| University at Buffalo | 4,170 | 2,730 | 65% | \$3,340 | 87% |
| University of South Florida | 4,103 | 2,592 | 63% | \$4,395 | 91% |
| IUPUI | 3,933 | 2,514 | 64% | \$5,363 | 72% |
| University of Cincinnati | 5,358 | 2,875 | 54% | \$5,757 | 86% |
| Virginia Commonwealth | 4,117 | 2,449 | 59% | \$5,286 | 85% |
| University of Illinois Chicago | 4,014 | 2,462 | 61% | \$5,490 | 80% |
| University of Utah | 3,853 | 2,682 | 70% | \$5,849 | 89% |
| Wayne State University | 2,567 | 2,176 | 85% | \$6,562 | 79% |
| University of Alabama Birmingham | 2,228 | 1,710 | 77% | \$7,879 | 82% |
| Temple University | 5,141 | 4,125 | 80% | \$7,282 | 89% |
| University of Louisville | 2,640 | 1,823 | 69% | \$8,476 | 80% |

Note: Cohort 2017. First-Time, Full-Time Beginners Includes Columbus. Source: The Integrated Postsecondary Education Data System (IPEDS) . Percent beginners receiving Institutional Aid and Scholarships.



ICHE Performance Funding

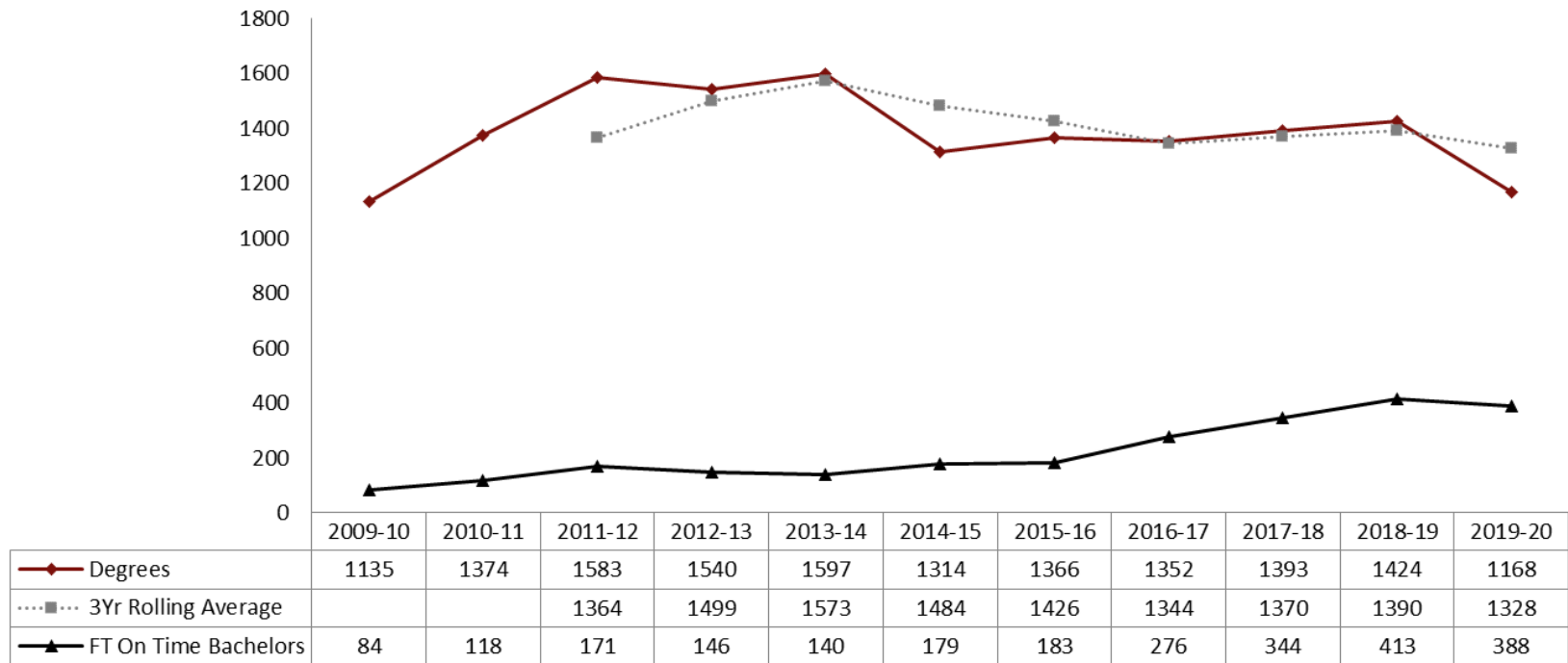
1. Overall Degree Completion
2. On-Time Degree Completion Rate
3. At-Risk Degree Completion (PELL)
4. High-Impact Degree Completion (STEM)
5. Persistence Counts (30 Credit Hours, 60 Credit Hours, 90 Credit Hours)



Student Performance Metrics

Indiana Resident Pell Recipients

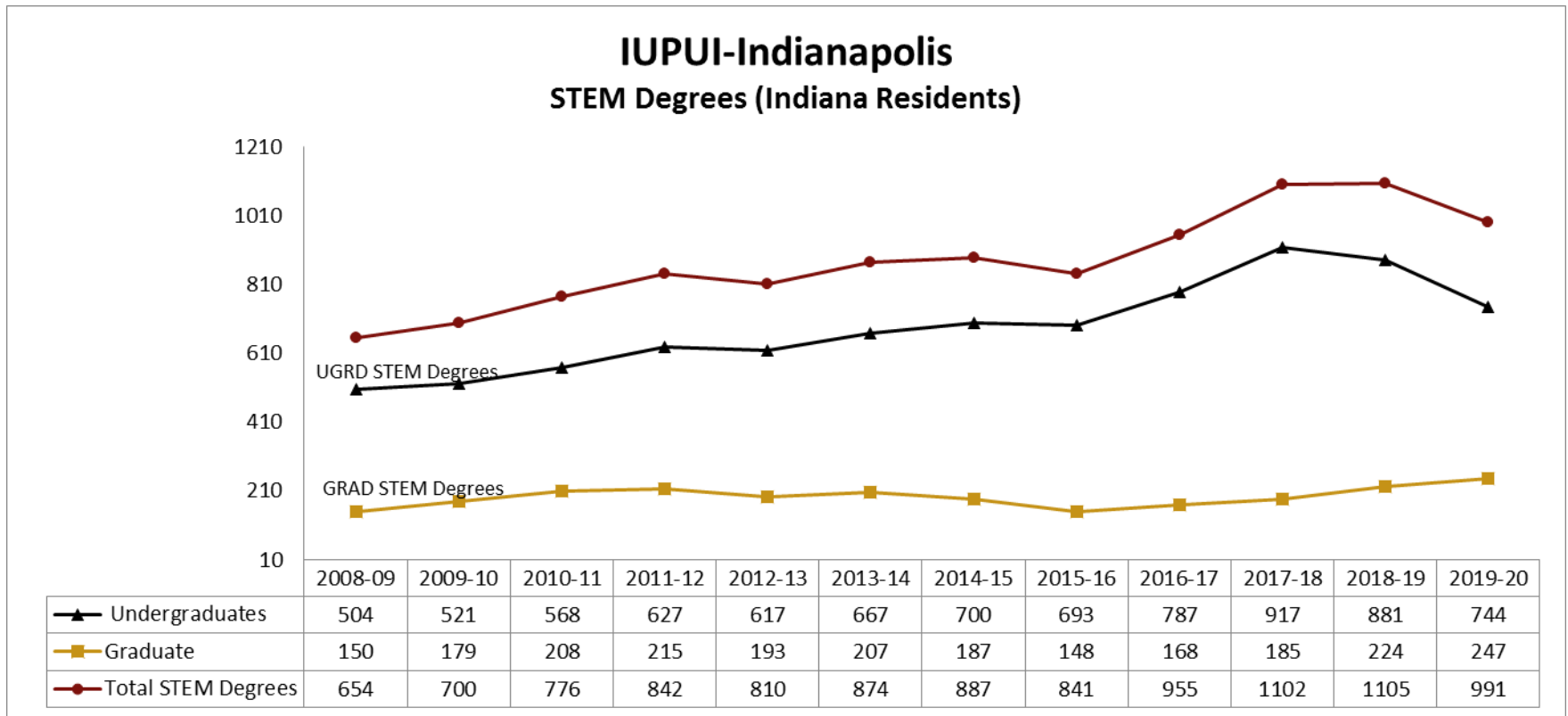
IUPUI - Indianapolis
Undergraduate Degrees Earned by PELL Recipient



* The “at-risk” degree completions is defined as pell recipients in the year of degree conferral.

Student Performance Metrics

High Impact Degrees (STEM)

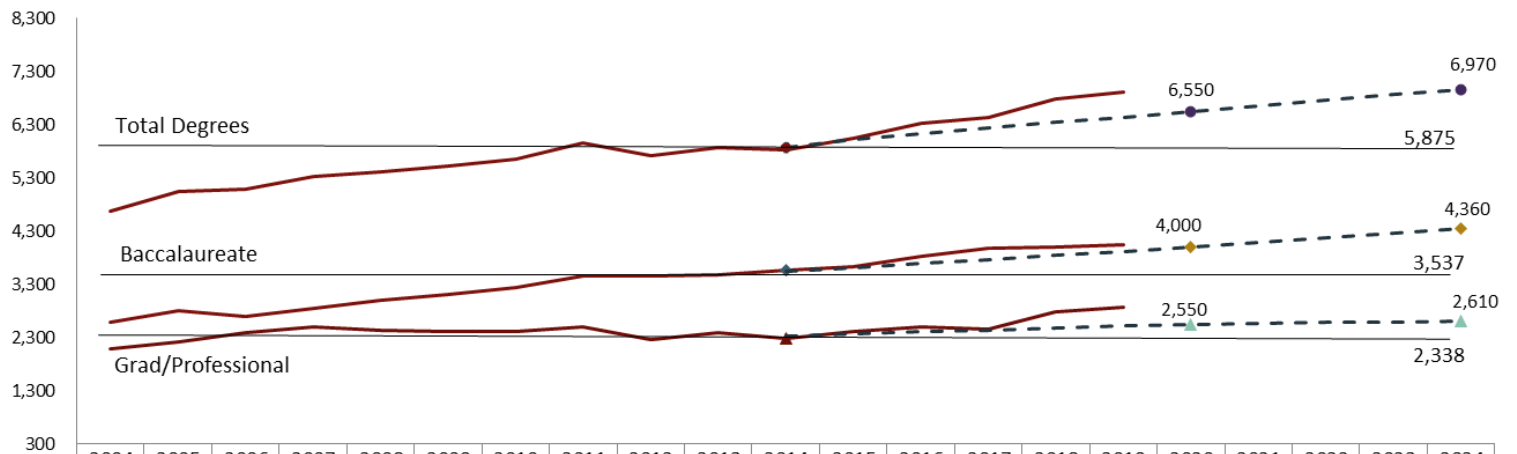


* Indiana resident students in negotiated list of high impact majors/degrees (UIRR) for performance funding.
At IUPUI this does not include degrees in School of Medicine or Dentistry.

Student Performance Metrics

Degrees Conferred

IUPUI - Indianapolis
Degrees Conferred (FY)

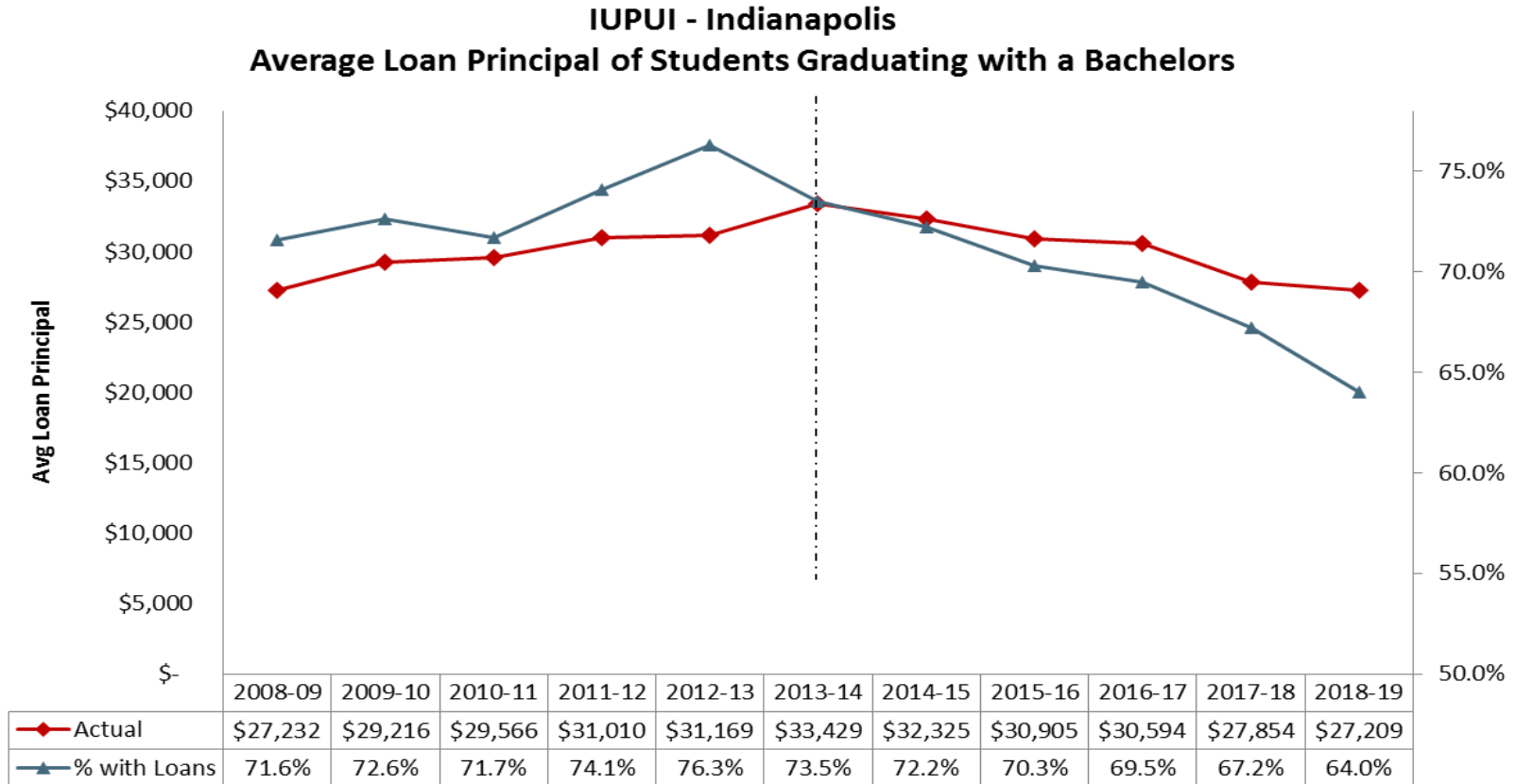


| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| — Baccalaureate | 2,580 | 2,816 | 2,700 | 2,843 | 2,994 | 3,110 | 3,248 | 3,458 | 3,462 | 3,477 | 3,558 | 3,641 | 3,833 | 3,971 | 4,007 | 4,055 | | | | | | |
| - - - Strategic Plan Goal | | | | | | | | | | | 3,537 | 3,614 | 3,691 | 3,768 | 3,845 | 3,922 | 4,000 | 4,090 | 4,180 | 4,270 | 4,360 | |
| — Grad/Professional | 2,097 | 2,223 | 2,395 | 2,496 | 2,427 | 2,413 | 2,411 | 2,511 | 2,258 | 2,389 | 2,281 | 2,409 | 2,495 | 2,465 | 2,788 | 2,861 | | | | | | |
| - - - Strategic Plan Goal | | | | | | | | | | | 2,338 | 2,373 | 2,409 | 2,444 | 2,479 | 2,515 | 2,550 | 2,565 | 2,580 | 2,595 | 2,610 | |
| — Total | 4,677 | 5,039 | 5,095 | 5,339 | 5,421 | 5,523 | 5,659 | 5,969 | 5,720 | 5,866 | 5,839 | 6,050 | 6,328 | 6,436 | 6,795 | 6,916 | | | | | | |
| - - - Strategic Plan Goal | 2,843 | | | | | | | | | | 5,875 | 6,030 | 6,134 | 6,238 | 6,342 | 6,446 | 6,550 | 6,655 | 6,760 | 6,865 | 6,970 | |

*Does not include Associates or Undergraduate Certificates

Financial Aid Metrics

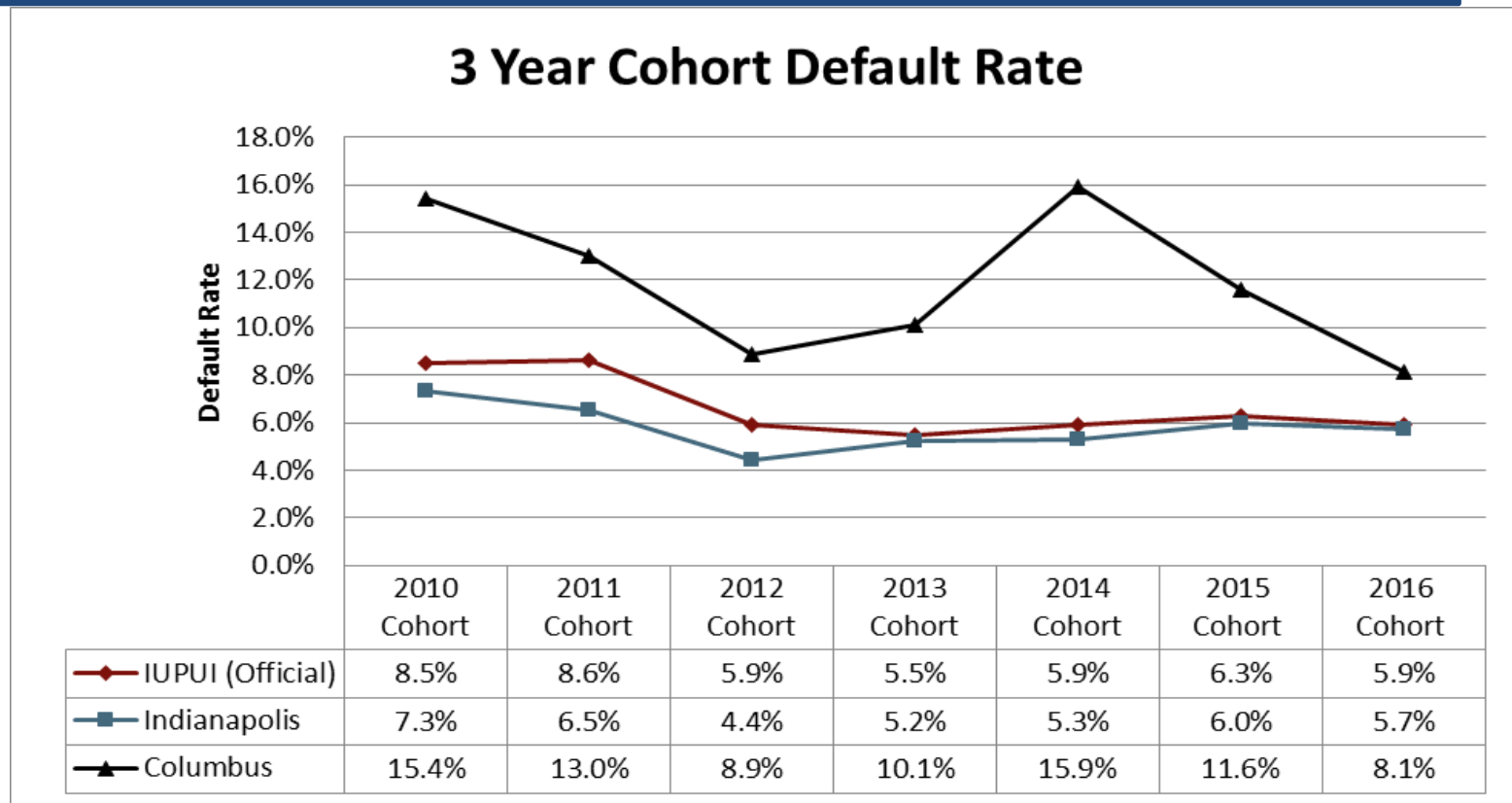
Undergraduate Loan Debt



These figures include only graduates who entered IU as First-Year students and student loans from federal, IU, and private sources borrowed at IU during that program of study -- as defined by the Common Data Set (CDS).

Financial Aid Metrics

Loan Default Rate

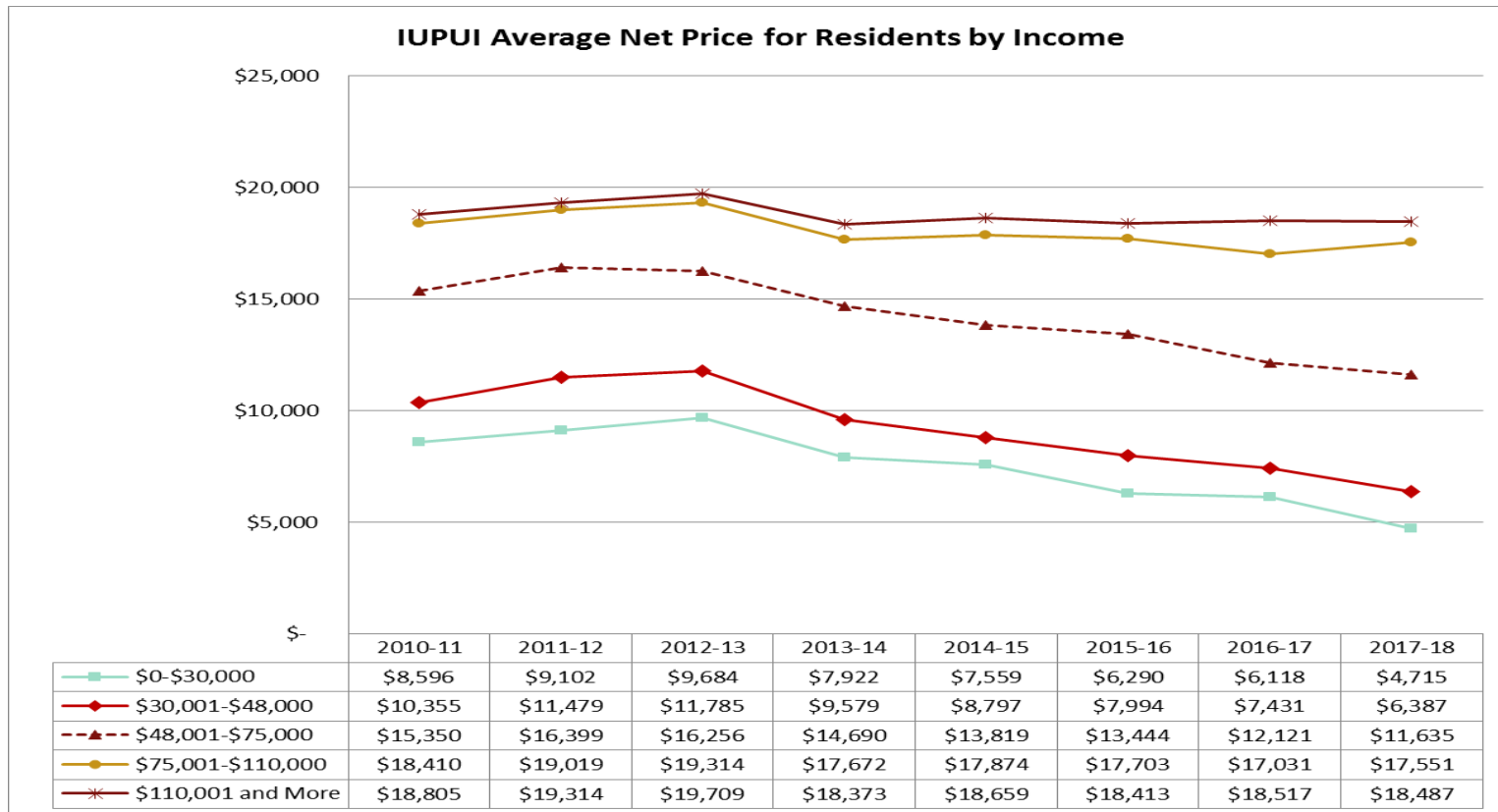


* The 2015 IUPUI Official rate is final. The Indianapolis and Columbus rates are still draft calculations.

The official default rates are now calculated on a 3-year average basis, which only goes back to the FY2010 cohort. (Prior to the FY2010 cohort, default rates were calculated on a 2-year basis and are not comparable with the current logic.)

Financial Aid Metrics

Average Net Price by Income



The IPEDS net price estimates the average out-of-pocket costs for first-year, full-time undergraduates awarded gift aid (excluding private gift aid). Room and board and other non-tuition expense estimates decreased in 2013-14 by using a more moderate cost estimate methodology. Since the average net price is the difference between estimated costs like room and board and the average IPEDS gift aid, the average net changed significantly beginning in 2013-14.

Definition of Unmet Need

The National Common Data Set provides a framework for determining the percentage of each student's academic year financial need that is "met" by gift aid (scholarships, fellowships, grants and fee remissions), subsidized federal student loans (loans that do not capitalize interest while students are in school), and federal work study earnings.

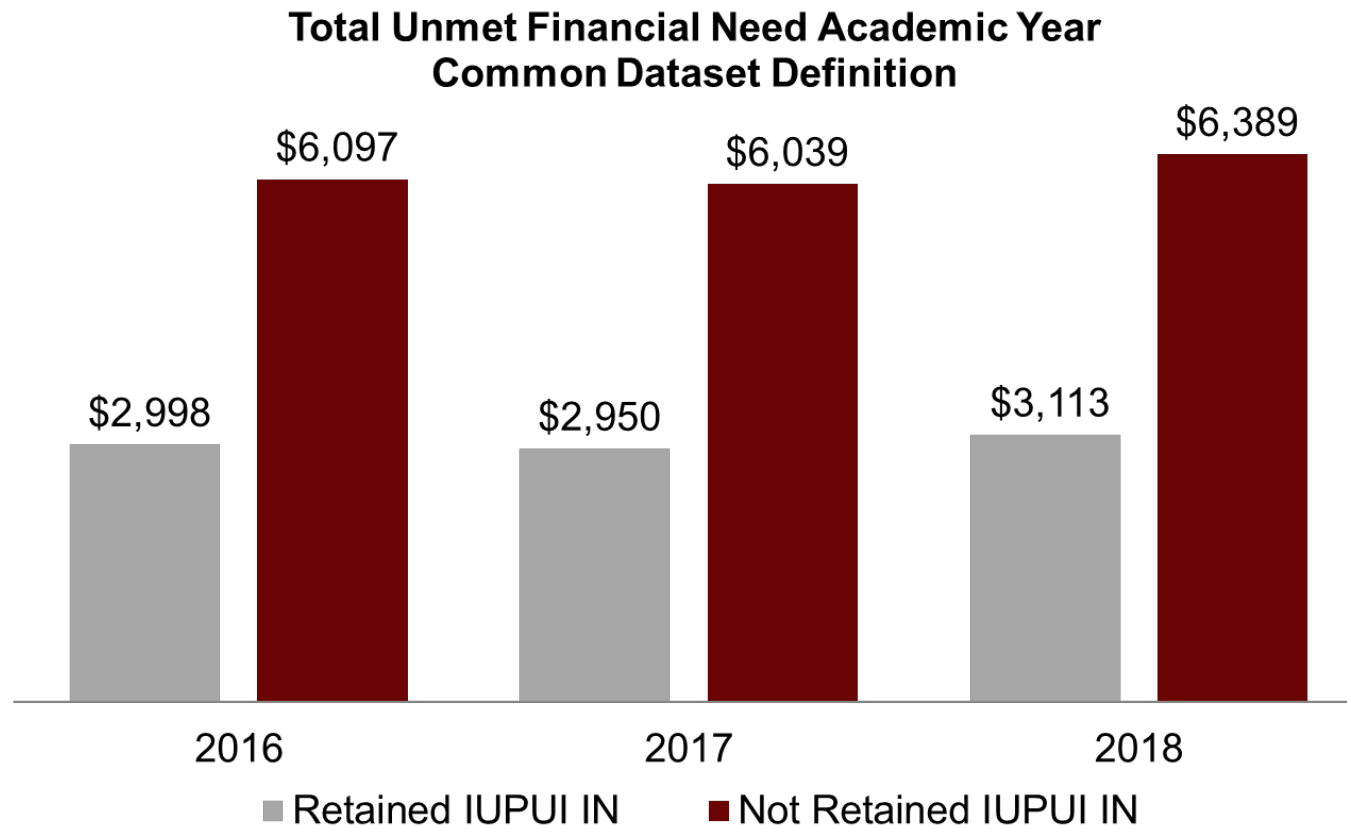
Unmet need is the portion of a student's academic year financial need that exceeds these forms of financial aid.

Students may choose to borrow unsubsidized federal or private loans to cover this "unmet" portion of their financial need. This takes financial need and subtracts need based aid until it reaches zero.

This includes Stafford/Perkins subsidized loans, but not unsubsidized. This does not include parent loans or private loans. It does include military benefits.



Annual Unmet Financial Need and One-Year Retention FT, FT Beginners



1,088 Fall 2018 beginners did not return to the IUPUI IN campus in Fall 2019

| Unmet Financial Need All Undergraduates Fall 2018 IUPUI Indianapolis | N | % of All |
|---|----------|-----------------|
| No FAFSA on file | 4,055 | 21.5 |
| No Unmet Financial Need (FAFSA on file) | 5,155 | 27.3 |
| \$1 to \$1000 Unmet Need | 718 | 3.8 |
| \$1001 to \$2000 Unmet Need | 602 | 3.2 |
| \$2001 to \$3000 Unmet Need | 857 | 4.5 |
| \$3001 to \$4000 Unmet Need | 694 | 3.7 |
| \$4001 to \$5000 Unmet Need | 755 | 4.0 |
| \$5001 to \$6000 Unmet Need | 740 | 3.9 |
| \$6001 to \$7000 Unmet Need | 642 | 3.4 |
| \$7001 to \$8000 Unmet Need | 609 | 3.2 |
| \$8001 to \$9000 Unmet Need | 587 | 3.1 |
| \$9001 to \$10,000 Unmet Need | 545 | 2.9 |
| More Than \$10,000 Unmet Need | 2,938 | 15.5 |
| Grand Total | 18,897 | 100.0 |

*5,321 with unmet financial need levels over \$6,000



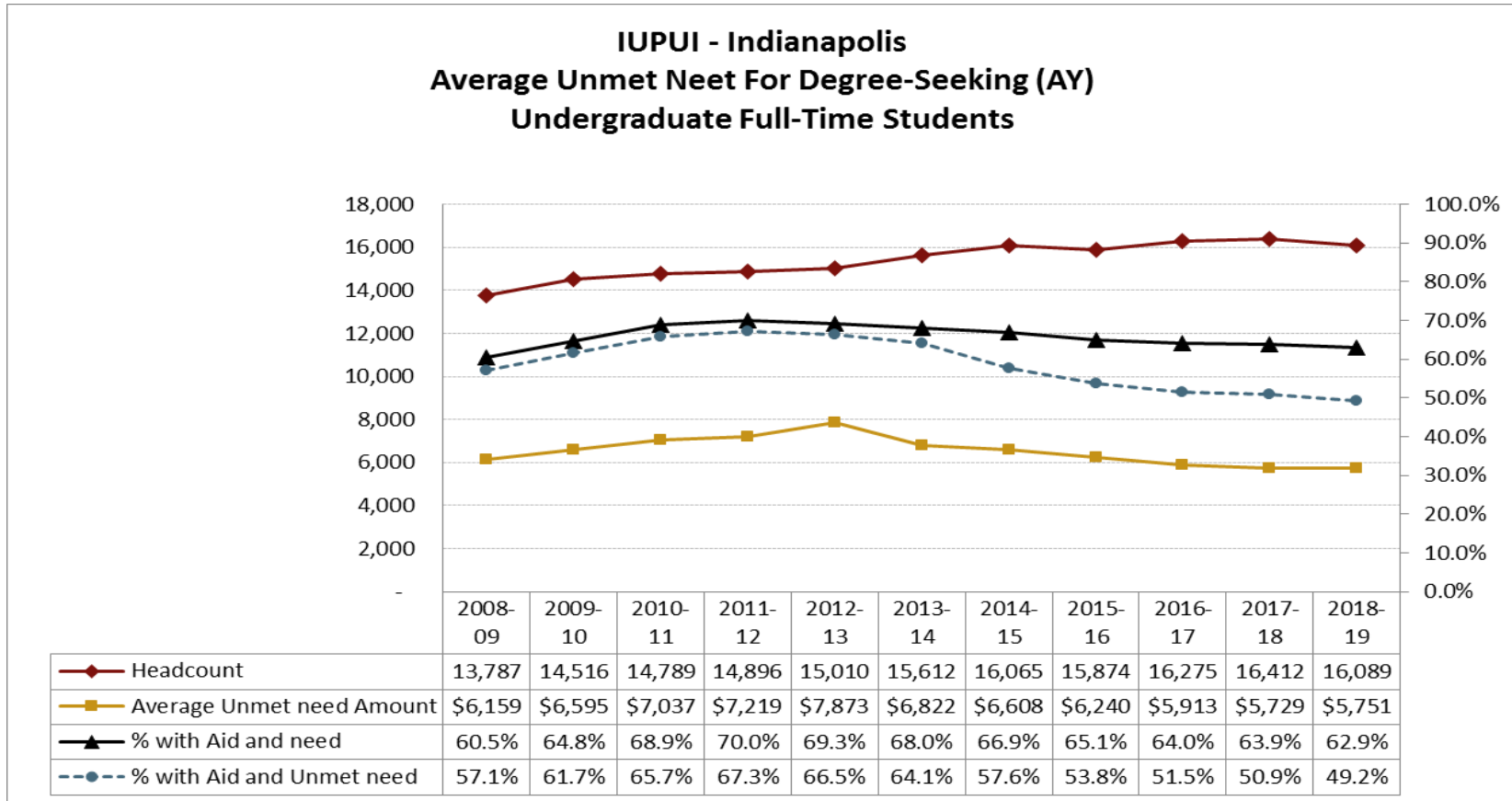
| Unmet Financial Need Annual Fall 2018 IUPUI Indianapolis Beginners | N | One-Year Retention Rate at IUPUI | One-Year GPA |
|---|----------|---|-------------------------|
| No FAFSA on file | 360 | 72% | 2.87 |
| No Unmet Financial Need (FAFSA on file) | 1324 | 78% | 2.93 |
| \$0 to \$3000 Unmet Need | 555 | 76% | 2.73 |
| \$3001 to \$6,000 Unmet Need | 517 | 74% | 2.69 |
| \$6,001 to \$9,000 Unmet Need | 295 | 63% | 2.48 |
| \$9,001 to \$12,000 Unmet Need | 261 | 60% | 2.44 |
| >\$12,000 Unmet Need | 336 | 34% | 1.84 |
| Grand Total | 3648 | 70% | 2.70 |

*892 beginners with unmet financial need over \$6,000



Financial Aid Metrics

Unmet Need of Undergraduate Degree Seekers

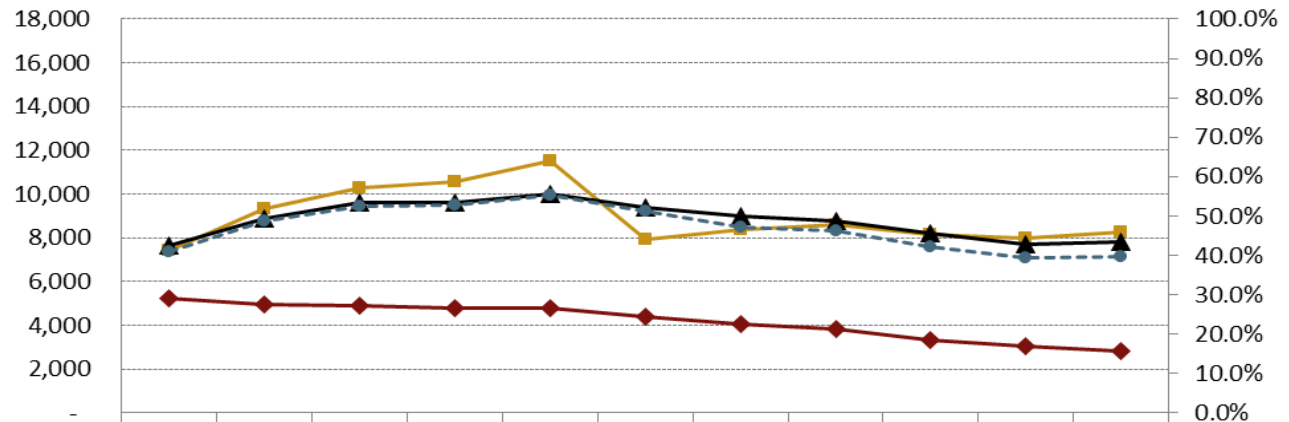


Unmet need as defined in the Common Data Set (CDS) for degree-seeking undergraduates enrolled at fall census is an average (mean) for the academic year (fall+spring). The CDS limits its unmet need figures to students with both need and aid.

Financial Aid Metrics

Unmet Need of Undergraduate Degree Seekers

IUPUI - Indianapolis
 Average Unmet Need For Degree-Seeking (AY)
 Undergraduate Part-Time Students



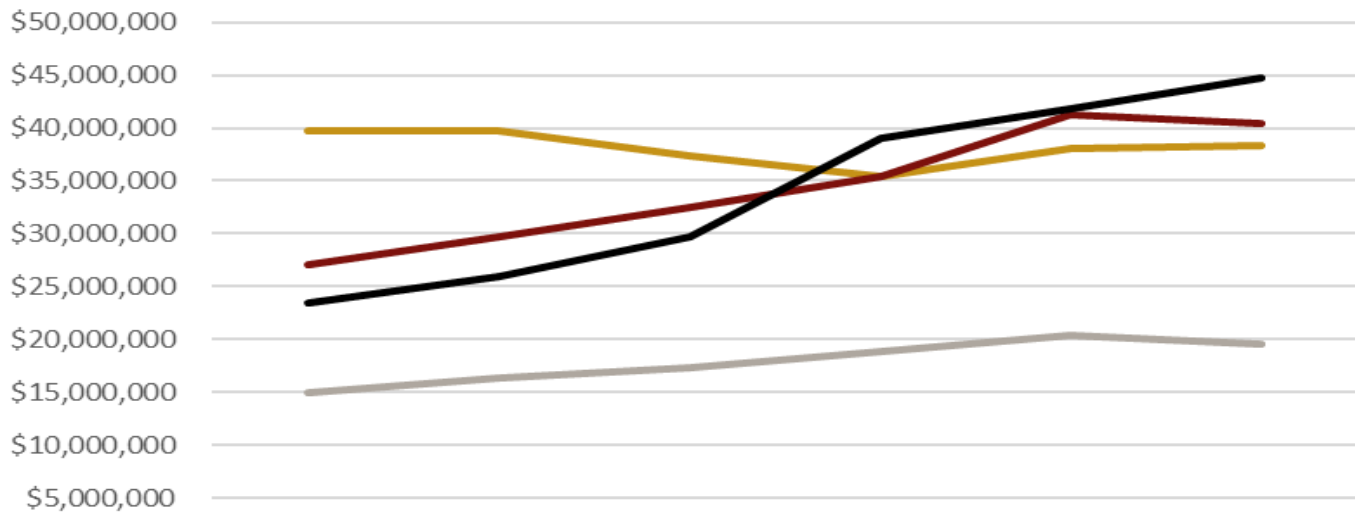
| | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|---------------------------|---------|---------|----------|----------|----------|---------|---------|---------|---------|---------|---------|
| Headcount | 5,220 | 4,947 | 4,909 | 4,809 | 4,813 | 4,374 | 4,068 | 3,804 | 3,302 | 3,054 | 2,807 |
| Average Unmet need Amount | \$7,432 | \$9,353 | \$10,301 | \$10,560 | \$11,500 | \$7,927 | \$8,396 | \$8,626 | \$8,156 | \$7,998 | \$8,238 |
| % with Aid and need | 42.4% | 49.4% | 53.4% | 53.5% | 55.7% | 52.3% | 49.9% | 48.7% | 45.7% | 42.8% | 43.4% |
| % with Aid and Unmet need | 40.9% | 48.6% | 52.6% | 52.8% | 55.3% | 51.3% | 47.2% | 46.1% | 42.2% | 39.4% | 39.6% |

Unmet need as defined in the Common Data Set (CDS) for degree-seeking undergraduates enrolled at fall census is an average (mean) for the academic year (fall+spring). The CDS limits its unmet need figures to students with both need and aid.

Financial Aid Metrics

Aid Awarded to Undergraduate Degree Seekers

Financial Aid \$ Totals by Aid Type
For Degree-Seeking Undergraduates at Indianapolis

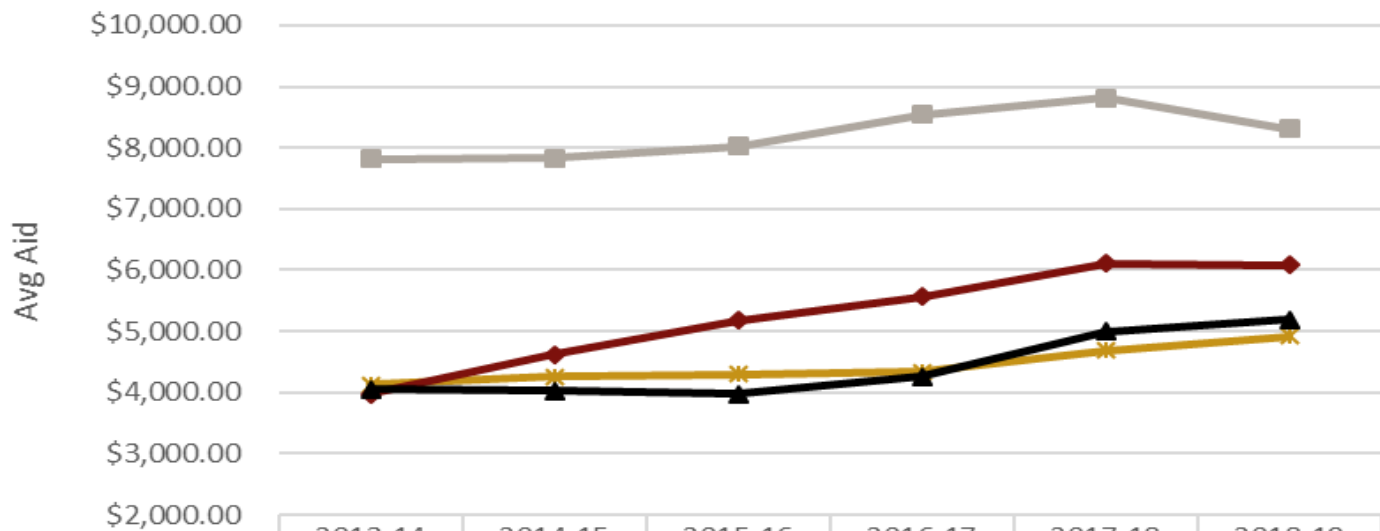


| | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| — Federal Gift Aid | \$39,680,047 | \$39,787,684 | \$37,358,513 | \$35,472,479 | \$38,020,061 | \$38,294,377 |
| — State Gift Aid | \$27,063,535 | \$29,785,614 | \$32,473,161 | \$35,483,694 | \$41,307,602 | \$40,461,339 |
| — IU Gift Aid | \$23,515,680 | \$25,958,818 | \$29,667,386 | \$39,096,966 | \$41,819,827 | \$44,684,381 |
| — Private/External Gift Aid | \$15,014,536 | \$16,382,822 | \$17,401,125 | \$18,922,876 | \$20,470,126 | \$19,571,289 |

Financial Aid Metrics

Aid Awarded to Undergraduate Degree Seekers

Average Amount of Gift Aid by Type
For Degree-Seeking Undergraduates at Indianapolis

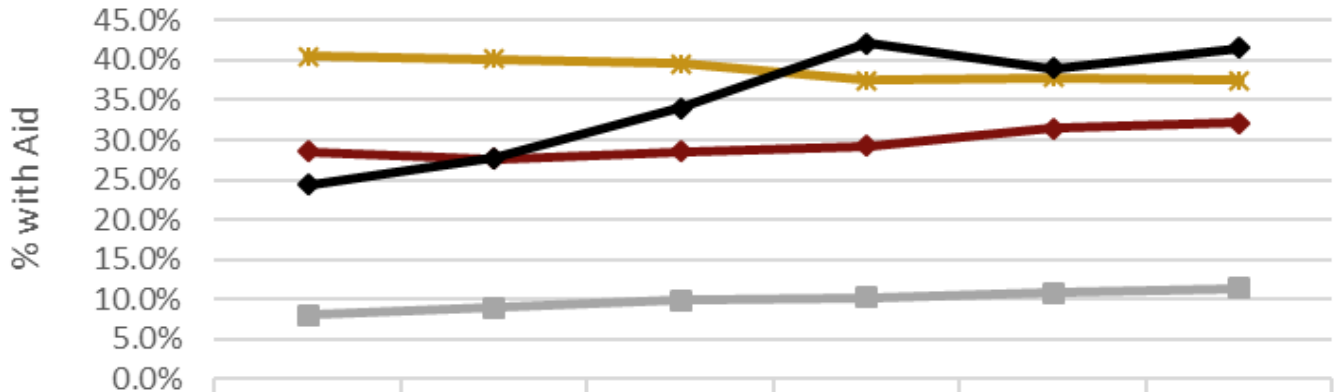


| | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|---------------------------|------------|------------|------------|------------|------------|------------|
| Federal Gift Aid | \$4,124.00 | \$4,256.00 | \$4,292.00 | \$4,336.00 | \$4,679.00 | \$4,921.00 |
| State Gift Aid | \$3,976.00 | \$4,622.00 | \$5,176.00 | \$5,564.00 | \$6,104.00 | \$6,083.00 |
| IU Gift Aid | \$4,049.00 | \$4,019.00 | \$3,969.00 | \$4,260.00 | \$4,998.00 | \$5,192.00 |
| Private/External Gift Aid | \$7,816.00 | \$7,827.00 | \$8,026.00 | \$8,547.00 | \$8,816.00 | \$8,307.00 |

Financial Aid Metrics

Aid Awarded to Undergraduate Degree Seekers

% with Gift Aid by Type
 Fo Degree-Seeking Undergraduates at Indianapolis



| | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|---------------------------|---------|---------|---------|---------|---------|---------|
| Federal Gift Aid | 40.5% | 40.1% | 39.6% | 37.5% | 37.8% | 37.5% |
| State Gift Aid | 28.6% | 27.6% | 28.6% | 29.3% | 31.5% | 32.1% |
| IU Gift Aid | 24.4% | 27.7% | 34.0% | 42.1% | 39.0% | 41.5% |
| Private/External Gift Aid | 8.1% | 9.0% | 9.9% | 10.2% | 10.8% | 11.4% |

Strategic Plan Data Link Reports

More Information available here
(Including IUPUI Indianapolis and Columbus):

[IUPUI Data Link](#)

Institutional Research and Decision
Support
irds.iupui.edu

Contact us with questions or
requests for information!

